

TASN
Profit & Loss Budget Performance
February 2019

	Feb 19	Budget	Sep '18 - Feb 19	YTD Budget	Annual Budget
Ordinary Income/Expense					
Income					
4000 - Scholarship / Education	0.00	979.17	10,475.00	5,875.02	11,750.00
4100 - Conference	53,000.00	30,208.33	341,204.00	181,249.98	362,500.00
4101 - Exhibits	0.00	0.00	0.00	0.00	0.00
4101A - Kitchen Space Rental / ICE	0.00	6,645.83	62,150.00	39,874.98	79,750.00
4102 - \$275 Ind. Event					
4103 - Registration	15,710.00	25,875.00	23,270.00	155,250.00	310,500.00
A - Early Bird	0.00	2,583.33	0.00	15,499.98	31,000.00
B - Regular	1,620.00		1,620.00		
4103 - Registration - Other					
Total 4103 - Registration	17,330.00	28,458.33	24,890.00	170,749.98	341,500.00
4105 - Non-Member Packet	0.00	579.17	0.00	3,475.02	6,950.00
4107 - One Day Reg.	0.00	187.50	0.00	1,125.00	2,250.00
4108 - Retired Registration	0.00	25.00	75.00	150.00	300.00
4110 - Onsite	0.00	891.67	0.00	5,350.02	10,700.00
4115 - Meals / Evening Event	0.00	0.00	0.00	0.00	0.00
4126 - Seminars					
4126 N - Train the Trainer (I,II,III)	0.00	0.00	0.00	200.00	0.00
4126 O - Sanitation	30.00		30.00		
4126 U - Financial Management	0.00	0.00	0.00	0.00	0.00
4126 W - Grant Writing	0.00	0.00	0.00	0.00	0.00
4126 - Seminars - Other	0.00	416.67	0.00	2,500.02	5,000.00
Total 4126 - Seminars	30.00	416.67	30.00	2,700.02	5,000.00
4131 - Misc. Conference	0.00	0.00	0.00	0.00	0.00
4132 - Chapter Tables	0.00	41.67	0.00	250.02	500.00
4134 - Annual Sponsors	8,000.00	4,166.67	29,875.00	25,000.02	50,000.00
4135 - Sale Items	0.00		0.00	0.00	0.00
Total 4100 - Conference	78,360.00	71,620.84	458,224.00	429,925.04	859,450.00
4200 - Industry Seminar					
4201 - TASN Industry Seminar Sponsor	0.00	2,916.67	32,500.00	17,500.02	35,000.00
4202 - TASN Industry Seminar Reg.	0.00	6,333.33	77,320.00	37,999.98	76,000.00
Total 4200 - Industry Seminar	0.00	9,250.00	109,820.00	55,500.00	111,000.00
4300 - Training					
4302 - TASN Certification	1,800.00	3,359.50	10,140.00	20,157.00	40,314.00
4309 - Directors Academy	0.00	687.50	0.00	4,125.00	8,250.00
4310 - Managers Academy	0.00	1,481.25	0.00	8,887.50	17,775.00
4300 - Training - Other	20.00		20.00		
Total 4300 - Training	1,820.00	5,528.25	10,160.00	33,169.50	66,339.00
4400 - Pass Through					

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4407 · Sales Tax	0.00	16.67	0.00	100.02	200.00
Total 4400 · Pass Through	0.00	16.67	0.00	100.02	200.00
4450 · TASNews /Advertising					
4500 · Membership Dues					
4501 · State Dues (Membership Dues)	13,980.00	11,109.42	142,623.73	66,656.52	133,313.00
4502 · Industry Dues (Membership Dues)	4,625.00	2,686.33	35,391.23	16,117.98	32,236.00
4500 · Membership Dues - Other	1,245.00		1,245.00		
Total 4500 · Membership Dues	19,850.00	13,795.75	179,259.96	82,774.50	165,549.00
4600 · Board of Directors	0.00		0.00	0.00	0.00
4607 · MAT Review					
Total 4600 · Board of Directors	0.00		0.00	0.00	0.00
4700 · Headquarters					
4704 · Misc. Income	5,290.00	416.67	5,356.87	2,500.02	5,000.00
4708 · Invest. Interest and Dividends	0.00	5,000.00	30,813.93	30,000.00	60,000.00
4717 · Emporium	0.00	0.00	0.00	0.00	0.00
4721 · SNA LAC Sponsors/ Guests	1,850.00	458.33	3,950.00	2,749.98	5,500.00
4723 · Labels (Directory Mailing)	0.00	0.00	0.00	0.00	0.00
Total 4700 · Headquarters	7,140.00	5,875.00	40,120.80	35,250.00	70,500.00
Total Income	107,170.00	114,982.35	816,049.76	690,094.10	1,379,788.00
Gross Profit	107,170.00	114,982.35	816,049.76	690,094.10	1,379,788.00
Expense					
7100 · Conference.	0.00	5,416.67	0.00	32,500.02	65,000.00
7101 · Exhibits	0.00	2,500.00	0.00	15,000.00	30,000.00
7102 · Registration	0.00	2,500.00	12,969.00	15,000.00	30,000.00
7111 · Facilities	0.00	333.33	0.00	1,999.98	4,000.00
7112 · Awards / Trophies/ Ribbons	0.00	1,000.00	0.00	6,000.00	12,000.00
7113 · Awards Ceremony	0.00	8,750.00	0.00	52,500.00	105,000.00
7115 · Banquet	0.00	6,645.83	3,425.00	39,874.98	79,750.00
7116 · Industry Event	0.00	304.17	0.00	1,825.02	3,650.00
7120 · Special Meals / Events	389.48	166.67	1,061.09	1,000.02	2,000.00
7121 · Conference Planning	-0.00	500.00	1,486.00	3,000.00	6,000.00
7123 · Staff Travel / Photographer	0.00	4,166.67	556.42	25,000.02	50,000.00
7124 · General Sessions	0.00	2,333.33	0.00	13,999.98	28,000.00
7125 · Learning Sessions	0.00	583.33	0.00	3,499.98	7,000.00
7130 · Annual Meeting	0.00	500.00	-1,715.51	3,000.00	6,000.00
7131 · Misc. Conference	0.00	416.67	0.00	2,500.02	5,000.00
7132 · Conf. Temps	0.00	750.00	0.00	4,500.00	9,000.00
7136 · T-Shirt Cost	0.00	0.00	0.00	0.00	0.00
7137 · Emporium Items	0.00	0.00	0.00	0.00	0.00

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7138 · Chapter Tables	0.00	41.67	0.00	250.02	500.00
Total 7100 · Conference.	389.48	36,908.34	17,782.00	221,450.04	442,900.00
7200 · Industry Seminar.	0.00	7,083.33	93,561.24	42,499.98	85,000.00
7201 · TASN Ind. Seminar	0.00	7,083.33	93,561.24	42,499.98	85,000.00
Total 7200 · Industry Seminar.	0.00	7,083.33	93,561.24	42,499.98	85,000.00
7300 · Training.	0.00	333.33	0.00	1,999.98	4,000.00
7309 · Directors Academy	0.00	1,125.00	0.00	6,750.00	13,500.00
7310 · Managers Academy	0.00	1,458.33	0.00	8,749.98	17,500.00
Total 7300 · Training.	0.00	1,458.33	0.00	8,749.98	17,500.00
7400 · Pass Through.	1,516.17	416.67	4,348.67	2,500.02	5,000.00
7405 · SNA- TX Delegation Dinner/Misc.	0.00	16.67	0.00	100.02	200.00
7407 · Sales Tax	1,516.17	433.34	4,348.67	2,600.04	5,200.00
Total 7400 · Pass Through.	1,516.17	433.34	4,348.67	2,600.04	5,200.00
7500 · Publications	0.00	4,000.00	0.00	24,000.00	48,000.00
7501 · TASNews	3,600.00	3,600.00	21,600.00	21,600.00	43,200.00
7502 · Graphic Designer	0.00	0.00	0.00	0.00	0.00
Total 7500 · Publications	3,600.00	7,600.00	21,600.00	45,600.00	91,200.00
7600 · Board of Directors.	7,610.64	3,666.67	22,483.24	22,000.02	44,000.00
7601 · Executive Committee	238.86	500.00	658.02	3,000.00	6,000.00
7602 · Public Policy & Legislative	178.64	166.66	370.00	999.96	2,000.00
7603 · Membership	480.03	83.33	697.72	499.98	1,000.00
7604 · Organizational Affairs	220.40	166.67	427.50	1,000.02	2,000.00
7605 · Education	1,203.45	1,500.00	4,632.34	9,000.00	18,000.00
7606 · Area Representatives	0.00	125.00	0.00	750.00	1,500.00
7607 · BOC - Past President's Advisory	172.84	83.33	760.68	499.98	1,000.00
7609 · Nominating Committee	0.00	141.67	0.00	850.02	1,700.00
7610 · Industry Committee	541.22	833.33	613.33	4,999.98	10,000.00
7612 · Board of Dir. Meeting	0.00	208.33	0.00	1,249.98	2,500.00
7613 · Parliamentarian	0.00	500.00	6,130.15	3,000.00	6,000.00
7614 · Other Authorized meetings	0.00	0.00	56.31	0.00	0.00
7619 · Leadership Camp	0.00	0.00	0.00	0.00	0.00
7620 · MIAT Review	0.00	0.00	0.00	0.00	0.00
Total 7600 · Board of Directors.	10,646.08	7,974.99	36,829.29	47,849.94	95,700.00
7700 · Headquarters.	6,000.00	6,000.00	42,000.00	36,000.00	72,000.00
7701 · Rent	3,543.80	1,500.00	9,204.94	9,000.00	18,000.00
7702 · Staff Travel & Meetings	0.00	500.00	0.00	3,000.00	6,000.00
7702A · Staff Training	0.00	500.00	1,000.08	3,000.00	6,000.00
7703 · Office Supplies	0.00	0.00	0.00	0.00	0.00

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7704 · Misc. Expense	77.99	333.33	1,984.93	1,999.98	4,000.00
7705 · Printing	23.87	833.33	12,199.78	4,999.98	10,000.00
7706 · Telephone	327.32	308.33	1,713.92	1,849.98	3,700.00
7707 · Postage	2,996.64	1,666.67	10,502.10	10,000.02	20,000.00
7708 · Banking Fees	0.00	16.67	32.00	100.02	200.00
7709 · S/C Merchant Account	0.00	1,748.96	6,937.88	10,493.76	20,987.50
7710 · PC & Server Maintenance	599.71	666.67	4,158.93	4,000.02	8,000.00
7711 · Professional - Dues	0.00	250.00	1,402.00	1,500.00	3,000.00
7712 · Capital Outlay	0.00	83.33	3,197.60	499.98	1,000.00
7713 · Copier Maintenance Agreement	0.00	1,166.67	5,270.63	7,000.02	14,000.00
7715 · Property Tax	0.00	41.67	227.39	250.02	500.00
7716 · Insurance (G/L,Event,W/C)	0.00	516.67	4,162.00	3,100.02	6,200.00
7718 · Marketing	133.25	416.67	740.25	2,500.02	5,000.00
7719 · Classified Ads	0.00	583.33	0.00	3,499.98	7,000.00
7720 · Ballot Systems	0.00	0.00	0.00	0.00	0.00
7723 · Database Maintenance	0.00	0.00	0.00	0.00	0.00
7725 · Depreciation Expense	0.00	0.00	0.00	0.00	0.00
7727 · Previous Years Transactions	0.00	0.00	0.00	0.00	0.00
7730 · Membership	0.00	0.00	161.32	0.00	0.00
Total 7700 · Headquarters.	13,702.58	17,132.30	105,124.67	102,793.80	205,587.50
7800 · Staff					
7801 · Gross Wages	14.92	0.00	1,514.85	0.00	0.00
7809 · Contract / WC Chargeback	20,475.87	26,250.00	138,654.84	157,500.00	315,000.00
7801 · Gross Wages - Other					
Total 7801 · Gross Wages	20,490.79	26,250.00	140,169.69	157,500.00	315,000.00
7802 · Company Medicare	288.38	380.63	1,963.19	2,283.78	4,567.50
7803 · Company FICA	1,233.05	1,627.50	8,394.26	9,765.00	19,530.00
7804 · FUTA (Federal Unemployment)	50.97	28.00	265.32	168.00	336.00
7805 · SUI (State Unemployment Tax)	37.76	47.25	205.98	283.50	567.00
7807 · Retirement Benefits	2,047.53	2,333.33	13,025.84	13,999.98	28,000.00
7808 · Employee Medical Insurance	4.80	2,666.67	12,659.52	16,000.02	32,000.00
Total 7800 · Staff	24,153.28	33,333.38	176,683.80	200,000.28	400,000.50
7900 · Outside Services.					
7902 · Website Design & Hosting	0.00	1,000.00	436.12	6,000.00	12,000.00
7903 · Accounting	11,500.00	1,166.67	11,500.00	7,000.02	14,000.00
7904 · Legal Fees	0.00	100.00	1,000.00	600.00	1,200.00
Total 7900 · Outside Services.	11,500.00	2,266.67	12,936.12	13,600.02	27,200.00
8000 · Scholarships / Education					
	0.00	791.67	0.00	4,750.02	9,500.00
Total Expense	65,507.59	114,982.35	468,865.79	689,894.10	1,379,788.00

TASN
Profit & Loss Budget Performance
 February 2019

	Feb 19	Budget	Sep '18 - Feb 19	YTD Budget	Annual Budget
Net Ordinary Income	41,662.41	0.00	347,183.97	200.00	0.00
Other Income/Expense					
Other Income	0.00	0.00	-77,106.21	0.00	0.00
1915 - Unrealized/Realized Gain (Loss)	0.00	0.00	-77,106.21	0.00	0.00
Total Other Income	0.00	0.00	-77,106.21	0.00	0.00
Net Other Income	41,662.41	0.00	270,077.76	200.00	0.00
Net Income					

TASN
Trial Balance
As of February 28, 2019

Account	Debit	Credit
1000 · Bank Of America 2866	0.00	
1100 · BOA - Electronic Funds 6838	20,506.90	
1150 · BOA - Scholarship/Education 9240	49,609.31	
1180 · BOA - Debit Card 5705	6,847.47	
1190 · BOA - Checking account 2235	140,827.60	
1200 · Edward Jones Accounts	1,333,319.69	
1201 · ^ per month	0.00	
1300 · Accounts Receivable	4,460.00	
1400 · Prepaid Insurance	0.00	
12000 · Undeposited Funds	0.00	
1800 · Inventory	6,000.00	
1600 · Computer / Furniture	52,134.28	
1675 · Accumulated Depreciation		50,159.41
1250 · Petty Cash		380.15
1450 · Due from related entity		0.00
1900 · Prepaid Insur / Expenses		0.00
2600 · Pre- paid Expenses		0.00
2000 · Aflac		52.20
2001 · Accounts Payable		0.00
2100 · Payroll Liabilities:		0.00
2101 · Federal Withholding		4.00
2102 · FICA:2103 · Employee		1.74
2102 · FICA:2104 · Company		1.74
2105 · Medicare:2106 · Company		0.41
2105 · Medicare:2107 · Company		0.41
2100 · Payroll Liabilities:2108 · FUTA		166.36
2100 · Payroll Liabilities:2109 · SUI		124.59
2110 · Direct Deposit Liabilities		22.03
2200 · Compensated Absences		1,254.23
2300 · Sales Tax Payable		0.00
2400 · Property Tax		0.00
2500 · Deferred Revenue Income		0.00
2501 · State Dues		0.00
2502 · Deferred Revenue Income:2502 · Industry		0.00
2503 · Misc. Deferred Revenue		1,136.83
3000 · Opening Bal Equity		0.00
3100 · Fund Balance Restricted		0.00
3200 · Fund Balance - Unrestricted1		0.00
3900 · Net Assets-Unrestricted		1,243,998.71
3950 · Net Assets-Scholarships		48,659.00
4000 · Scholarship / Education		10,475.00
4100 · Conference:4101 · Exhibits		341,204.00
4100 · Conference:4102 · \$275 Ind. Event		62,150.00
4103 · Registration		1,620.00
4103 · Registration: A. · Early Bird		23,270.00
4108 · Retired Registration		75.00
4126 · Seminars:4126 O · Sanitation		30.00
4134 · Annual Sponsors		29,875.00
4201 · TASN Industry Seminar Sponsor		32,500.00
4202 · TASN Industry Seminar Reg.		77,320.00
4300 · Training		20.00
4302 · TASN Certification		10,140.00
4309 · Directors Academy		0.00
4310 · Managers Academy		0.00
4500 · Membership Dues		7,990.00
4501 · State Dues (Membership Dues)		1,245.00
4502 · Industry Dues (Membership Du...		142,623.73
4700 · Headquarters:4704 · Misc. Income		5,356.87
4708 · Invest. Interest and Dividends		30,813.93
4721 · SNA LAC Sponsors/ Guests		3,950.00
7100 · Conference:7111 · Facilities		12,969.00
7116 · Industry Event		3,425.00
7121 · Conference Planning		1,061.09

Feb 28, 19

TASN

Trial Balance

As of February 28, 2019

Feb 28, 19	Debit	Credit
	1,486.00	
	556.42	
1,715.51		
	93,561.24	
	4,348.67	
	21,600.00	
	22,483.24	
	658.02	
	370.00	
	697.72	
	427.50	
	4,632.34	
	760.68	
	613.33	
	6,130.15	
	56.31	
	42,000.00	
	1,000.08	
	9,204.94	
	1,984.93	
	12,199.78	
	1,713.92	
	10,502.10	
	32.00	
	6,937.88	
	4,158.93	
	1,402.00	
	3,197.60	
	5,270.63	
	227.39	
	4,162.00	
	740.25	
	228.92	
	161.32	
	138,654.84	
	1,514.85	
	1,963.19	
	8,394.26	
	265.32	
	205.98	
	13,025.84	
	12,659.52	
	436.12	
	11,500.00	
	1,000.00	
	77,106.21	
	2,162,559.92	
		2,162,559.92

TASN Profit & Loss February 2019

Feb 19

53,000.00	4100 · Conference
15,710.00	4101 · Exhibits
1,620.00	4103 · Registration
17,330.00	A · Early Bird
30.00	4103 · Registration - Other
30.00	Total 4103 · Registration
30.00	4126 · Seminars
8,000.00	4126 O · Sanitation
78,360.00	Total 4126 · Seminars
30.00	4134 · Annual Sponsors
30.00	Total 4134 · Annual Sponsors
1,800.00	4300 · Training
20.00	4302 · TASN Certification
1,820.00	4300 · Training - Other
13,980.00	Total 4300 · Training
4,625.00	4500 · Membership Dues
1,245.00	4501 · State Dues (Membership Dues)
19,850.00	4502 · Industry Dues (Membership Dues)
5,290.00	4500 · Membership Dues - Other
1,850.00	Total 4500 · Membership Dues
5,290.00	4700 · Headquarters
1,850.00	4704 · Misc. Income
7,140.00	4721 · SNA LAC Sponsors/ Guests
107,170.00	Total 4700 · Headquarters
107,170.00	Total Income
107,170.00	Gross Profit
389.48	7100 · Conference Expense
389.48	7121 · Conference Planning
389.48	Total 7100 · Conference
1,516.17	7400 · Pass Through
1,516.17	7405 · SNA- TX Delegation Dinner/Misc.
1,516.17	Total 7400 · Pass Through
3,600.00	7500 · Publications
3,600.00	7502 · Graphic Designer
3,600.00	Total 7500 · Publications
7,610.64	7600 · Board of Directors
238.86	7601 · Executive Committee
178.64	7602 · Public Policy & Legislative
480.03	7603 · Membership
220.40	7604 · Organizational Affairs
1,203.45	7605 · Education
172.84	7606 · Area Representatives
541.22	7609 · Nominating Committee
10,646.08	7612 · Board of Dir. Meeting
6,000.00	Total 7600 · Board of Directors
	7700 · Headquarters
	7701 · Rent

TASN Profit & Loss February 2019

Feb 19	
3,543.80	7702 · Staff Travel & Meetings
77.99	7704 · Misc. Expense
23.87	7705 · Printing
327.32	7706 · Telephone
2,996.64	7707 · Postage
599.71	7710 · PC & Server Maintenance
133.25	7718 · Marketing
13,702.58	Total 7700 · Headquarters.
	7800 · Staff
	7801 · Gross Wages
14.92	7809 · Contract / WC Chargeback
20,475.87	7801 · Gross Wages - Other
	Total 7801 · Gross Wages
288.38	7802 · Company Medicare
1,233.05	7803 · Company FICA
50.97	7804 · FUTA (Federal Unemployment)
37.76	7805 · SUI (State Unemployment Tax)
2,047.53	7807 · Retirement Benefits
4.80	7808 · Employee Medical Insurance
24,153.28	Total 7800 · Staff
	7900 · Outside Services.
11,500.00	7903 · Accounting
11,500.00	Total 7900 · Outside Services.
	Total Expense
65,507.59	Net Ordinary Income
41,662.41	Net Income

TASN
Balance Sheet
As of February 28, 2019

ASSETS	
Current Assets	
Checking/Savings	1100 · BOA - Electronic Funds 6838
	1150 · BOA - Scholarship/Education 9240
	1180 · BOA - Debit Card 5705
	1190 · BOA - Checking account 2235
	1200 · Edward Jones Accounts
Total Checking/Savings	1,551,110.97
Accounts Receivable	1300 · Accounts Receivable
Total Accounts Receivable	4,460.00
Other Current Assets	1800 · Inventory
Total Other Current Assets	6,000.00
Total Current Assets	1,561,570.97
Fixed Assets	1600 · Computer / Furniture
	1675 · Accumulated Depreciation
Total Fixed Assets	1,974.87
Other Assets	1250 · Petty Cash
Total Other Assets	-380.15
TOTAL ASSETS	1,563,165.69
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Other Current Liabilities	2000 · Aflac
2100 · Payroll Liabilities, Federal Withholding	
2102 · FICA	
2103 · Employee	
2104 · Company	
Total 2102 · FICA	-3.48
2105 · Medicare	
2106 · Employee	
2107 · Company	
Total 2105 · Medicare	-0.82
2108 · FUTA	
2109 · SUI	
Total 2100 · Payroll Liabilities	282.65
2110 · Direct Deposit Liabilities	
2200 · Compensated Absences	
2500 · Deferred Revenue Income	
2503 · Misc. Deferred Revenue	
Total 2500 · Deferred Revenue Income	-1,136.83
Total Other Current Liabilities	430.22
Total Current Liabilities	430.22
ASSETS	
Current Assets	
Checking/Savings	20,506.90
	49,609.31
	6,847.47
	140,827.60
	1,333,319.69
Total Checking/Savings	1,551,110.97
Accounts Receivable	4,460.00
Total Accounts Receivable	4,460.00
Other Current Assets	6,000.00
Total Other Current Assets	6,000.00
Total Current Assets	1,561,570.97
Fixed Assets	52,134.28
	-50,159.41
Total Fixed Assets	1,974.87
Other Assets	-380.15
Total Other Assets	-380.15
TOTAL ASSETS	1,563,165.69
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Other Current Liabilities	
2000 · Aflac	
2100 · Payroll Liabilities, Federal Withholding	
2102 · FICA	
2103 · Employee	
2104 · Company	
Total 2102 · FICA	-3.48
2105 · Medicare	
2106 · Employee	
2107 · Company	
Total 2105 · Medicare	-0.82
2108 · FUTA	
2109 · SUI	
Total 2100 · Payroll Liabilities	282.65
2110 · Direct Deposit Liabilities	
2200 · Compensated Absences	
2500 · Deferred Revenue Income	
2503 · Misc. Deferred Revenue	
Total 2500 · Deferred Revenue Income	-1,136.83
Total Other Current Liabilities	430.22
Total Current Liabilities	430.22
ASSETS	
Current Assets	
Checking/Savings	20,506.90
	49,609.31
	6,847.47
	140,827.60
	1,333,319.69
Total Checking/Savings	1,551,110.97
Accounts Receivable	4,460.00
Total Accounts Receivable	4,460.00
Other Current Assets	6,000.00
Total Other Current Assets	6,000.00
Total Current Assets	1,561,570.97
Fixed Assets	52,134.28
	-50,159.41
Total Fixed Assets	1,974.87
Other Assets	-380.15
Total Other Assets	-380.15
TOTAL ASSETS	1,563,165.69

Feb 28, 19

TASN
Balance Sheet
As of February 28, 2019

430.22	Total Liabilities
1,243,998.71	Equity
3900 · Net Assets-Unrestricted	
3950 · Net Assets-Scholarships	
Net Income	
1,562,735.47	Total Equity
1,563,165.69	TOTAL LIABILITIES & EQUITY