

**TASN**  
**Profit & Loss Budget Performance**  
**February 2017**

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	Feb 17	Budget	Sep '16 - Feb 17
<b>Ordinary Income/Expense</b>			
<b>Income</b>			
4000 · Scholarship / Education	375.00	1,166.67	6,625.00
4100 · Conference	52,210.00	74,341.68	457,820.00
4200 · Industry Seminar	0.00	11,250.00	100,780.00
4300 · Training	3,405.00	5,177.09	17,045.00
4400 · Pass Through	-10.00	16.67	-10.00
4450 · TASNews /Advertising	12,260.00	7,583.34	40,030.00
4500 · Membership Dues	11,680.00	13,003.75	159,119.80
4600 · Board of Directors	0.00	0.00	0.00
4700 · Headquarters	22,742.84	3,333.34	46,236.32
<b>Total Income</b>	<b>102,662.84</b>	<b>115,872.54</b>	<b>827,646.12</b>
<b>Gross Profit</b>	<b>102,662.84</b>	<b>115,872.54</b>	<b>827,646.12</b>
<b>Expense</b>			
66900 · Reconciliation Discrepancies	0.00	0.00	0.00
7100 · Conference.	521.49	33,875.00	45,772.54
7200 · Industry Seminar.	0.00	6,666.67	67,870.78
7300 · Training.	0.00	1,500.00	475.00
7400 · Pass Through.	0.00	350.00	1,750.00
7500 · Publications	7,467.67	8,000.00	34,532.26
7600 · Board of Directors.	4,348.98	8,558.33	26,720.80
7700 · Headquarters.	19,301.78	18,468.88	107,159.31
7800 · Staff	32,449.11	35,973.13	189,283.14
7900 · Outside Services.	13,250.00	2,480.50	16,552.56
<b>Total Expense</b>	<b>77,339.03</b>	<b>115,872.51</b>	<b>490,116.39</b>
<b>Net Ordinary Income</b>	<b>25,323.81</b>	<b>0.03</b>	<b>337,529.73</b>
<b>Other Income/Expense</b>			
<b>Other Income</b>			
1910 · Realized Gain (Loss) on Disposa	0.00	0.00	0.00
1915 · Unrealized/Realized Gain (Loss)	1,212.63	0.00	35,946.91
<b>Total Other Income</b>	<b>1,212.63</b>	<b>0.00</b>	<b>35,946.91</b>
<b>Net Other Income</b>	<b>1,212.63</b>	<b>0.00</b>	<b>35,946.91</b>
<b>Net Income</b>	<b>26,536.44</b>	<b>0.03</b>	<b>373,476.64</b>

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	YTD Budget	Annual Budget
<b>Ordinary Income/Expense</b>		
<b>Income</b>		
4000 · Scholarship / Education	7,000.02	14,000.00
4100 · Conference	446,050.08	892,100.00
4200 · Industry Seminar	67,500.00	135,000.00
4300 · Training	31,062.54	62,125.00
4400 · Pass Through	100.02	200.00
4450 · TASNews /Advertising	45,500.04	91,000.00
4500 · Membership Dues	78,022.50	156,045.00
4600 · Board of Directors	0.00	0.00
4700 · Headquarters	20,000.04	40,000.00
<b>Total Income</b>	695,235.24	1,390,470.00
<b>Gross Profit</b>	695,235.24	1,390,470.00
<b>Expense</b>		
66900 · Reconciliation Discrepancies	0.00	0.00
7100 · Conference.	203,250.00	406,500.00
7200 · Industry Seminar.	40,000.02	80,000.00
7300 · Training.	9,000.00	18,000.00
7400 · Pass Through.	2,100.00	4,200.00
7500 · Publications	48,000.00	96,000.00
7600 · Board of Directors.	51,349.98	102,700.00
7700 · Headquarters.	110,813.28	221,626.50
7800 · Staff	215,838.78	431,677.50
7900 · Outside Services.	14,883.00	29,766.00
<b>Total Expense</b>	695,235.06	1,390,470.00
<b>Net Ordinary Income</b>	0.18	0.00
<b>Other Income/Expense</b>		
<b>Other Income</b>		
1910 · Realized Gain (Loss) on Disposa	0.00	0.00
1915 · Unrealized/Realized Gain (Loss)	0.00	0.00
<b>Total Other Income</b>	0.00	0.00
<b>Net Other Income</b>	0.00	0.00
<b>Net Income</b>	<b>0.18</b>	<b>0.00</b>