

2:51 PM

04/12/16

Accrual Basis

TASN Profit & Loss Budget Performance February 2016

	Feb 16	Budget	Sep '15 - Feb 16	YTD Budget	Annual Budget
Ordinary Income/Expense					
Income					
4000 · Scholarship / Education	0.00	1,218.75	0.00	7,312.50	14,625.00
4100 · Conference					
4101 · Exhibits	38,250.00	33,645.83	352,340.00	201,875.02	403,750.00
4102 · \$225 Ind. Event	0.00	5,531.25	0.00	33,187.50	66,375.00
4103 · Registration					
A. · Early Bird	11,040.00	22,666.67	13,110.00	135,999.98	272,000.00
B. · Regular	0.00	2,587.50	0.00	15,525.00	31,050.00
Total 4103 · Registration	11,040.00	25,254.17	13,110.00	151,524.98	303,050.00
4105 · Non-Member Packet	0.00	750.00	0.00	4,500.00	9,000.00
4107 · One Day Reg.	0.00	510.42	0.00	3,062.48	6,125.00
4108 · Retired Registration	150.00	41.67	150.00	249.98	500.00
4110 · Onsite	0.00	1,100.00	60.00	6,600.00	13,200.00
4115 · Meals / Evening Event	100.00	0.00	300.00	0.00	0.00
4125 · Seminars / Misc.	0.00	708.33	0.00	4,250.02	8,500.00
4126 · Seminars					
4126 N · Train the Trainer (I,II,III)	0.00	0.00	0.00	0.00	0.00
4126 O · Sanitation	0.00	0.00	0.00	0.00	0.00
4126 P · Safety	0.00	0.00	0.00	0.00	0.00
4126 T · Paid Session - Aric Bostick	200.00		280.00		
4126 · Seminars - Other	0.00		0.00	0.00	0.00
Total 4126 · Seminars	200.00	0.00	280.00	0.00	0.00
4132 · Chapter Tables	0.00	41.67	0.00	249.98	500.00
4134 · Annual Conference Sponsors	21,000.00	2,916.67	21,000.00	17,499.98	35,000.00
Total 4100 · Conference	70,740.00	70,500.01	387,240.00	422,999.94	846,000.00
4200 · Industry Seminar					
4201 · TASN Industry Seminar Sponsor	0.00	2,416.67	36,750.00	14,499.98	29,000.00
4202 · TASN Industry Seminar Reg.	9,730.00	9,095.83	95,865.00	54,575.02	109,150.00
Total 4200 · Industry Seminar	9,730.00	11,512.50	132,615.00	69,075.00	138,150.00
4300 · Training					
4302 · TASN Certification	3,980.00	2,832.50	14,855.00	16,995.00	33,990.00
4307 · Cont. Education Workshops-Other					
4307B · Board Meeting Education Sesssio	0.00	41.67	0.00	249.98	500.00
Total 4307 · Cont. Education Workshops-Other	0.00	41.67	0.00	249.98	500.00
4309 · Directors Academy	0.00	1,145.83	9,900.00	6,875.02	13,750.00
4310 · Managers Academy	0.00	1,975.00	0.00	11,850.00	23,700.00
Total 4300 · Training	3,980.00	5,995.00	24,755.00	35,970.00	71,940.00
4400 · Pass Through					
4403 · TASN Pac	0.00		0.00	0.00	0.00
4407 · Sales Tax	0.00	16.67	0.00	99.98	200.00

2:51 PM

04/12/16

Accrual Basis

TASN Profit & Loss Budget Performance February 2016

	Feb 16	Budget	Sep '15 - Feb 16	YTD Budget	Annual Budget
Total 4400 · Pass Through	0.00	16.67	0.00	99.98	200.00
4450 · TASNews Publication	2,324.80	6,666.67	28,344.00	39,999.98	80,000.00
4500 · Membership Dues					
4501 · State Dues (Membership Dues)	8,083.00	10,166.67	111,037.00	60,999.98	122,000.00
4502 · Industry Dues (Membership Dues)	1,950.00	2,458.33	33,714.58	14,750.02	29,500.00
Total 4500 · Membership Dues	10,033.00	12,625.00	144,751.58	75,750.00	151,500.00
4600 · Board of Directors					
4607 · MAT Review	0.00		49,000.00		
4612 · Board Meetings	0.00	0.00	0.00	0.00	0.00
4618 · TASN LAD	0.00		0.00	0.00	0.00
4619 · TASN Leadership Camp	0.00	1,000.00	7,830.00	6,000.00	12,000.00
Total 4600 · Board of Directors	0.00	1,000.00	56,830.00	6,000.00	12,000.00
4700 · Headquarters					
4704 · Misc. Income	418.00	0.00	572.00	0.00	0.00
4708 · Invest. Interest and Dividends	108.43	3,058.27	34,324.83	18,349.63	36,699.25
4709 · Merchant Interest	0.00		0.00	0.00	0.00
4717 · Emporium	0.00	0.00	0.00	0.00	0.00
4721 · SNA LAC Sponsors	3,850.00	416.67	6,150.00	2,499.98	5,000.00
4723 · Labels (Directory Mailing)	0.00		100.00		
Total 4700 · Headquarters	4,376.43	3,474.94	41,146.83	20,849.61	41,699.25
Total Income	101,184.23	113,009.54	815,682.41	678,057.01	1,356,114.25
Gross Profit	101,184.23	113,009.54	815,682.41	678,057.01	1,356,114.25
Expense					
66900 · Reconciliation Discrepancies	0.00	0.00	0.00	0.00	0.00
7100 · Conference.					
7101 · Exhibits	0.00	3,833.33	0.00	23,000.02	46,000.00
7102 · Registration	0.00	1,833.33	0.00	11,000.02	22,000.00
7111 · Facilities	0.00	2,666.67	37,866.75	15,999.98	32,000.00
7112 · Awards / Trophies/ Ribbons	0.00	333.33	0.00	2,000.02	4,000.00
7113 · Awards Ceremony	0.00	333.33	0.00	2,000.02	4,000.00
7115 · Banquet	0.00	7,500.00	0.00	45,000.00	90,000.00
7116 · Industry Event	3,750.00	5,437.50	3,750.00	32,625.00	65,250.00
7120 · Special Meals / Events	0.00	250.00	0.00	1,500.00	3,000.00
7121 · Conference Planning	0.00	83.33	0.00	500.02	1,000.00
7122 · Tours / Entertainment	0.00		0.00	0.00	0.00
7123 · Staff Travel / Photographer	0.00	250.00	0.00	1,500.00	3,000.00
7124 · General Sessions	0.00	3,333.33	4,000.00	20,000.02	40,000.00
7125 · Learning Sessions	0.00	1,750.00	0.00	10,500.00	21,000.00
7130 · Annual Meeting	0.00	166.67	0.00	999.98	2,000.00
7131 · Misc. Conference	0.00	666.67	0.00	3,999.98	8,000.00
7132 · Conf. Temps	0.00	416.67	0.00	2,499.98	5,000.00

2:51 PM

04/12/16

Accrual Basis

TASN Profit & Loss Budget Performance February 2016

	Feb 16	Budget	Sep '15 - Feb 16	YTD Budget	Annual Budget
7135 · Sales Items	0.00		0.00	0.00	0.00
7136 · T-Shirt Cost	0.00	625.00	0.00	3,750.00	7,500.00
7138 · Chapter Tables	0.00	41.67	0.00	249.98	500.00
Total 7100 · Conference.	3,750.00	29,520.83	45,616.75	177,125.02	354,250.00
7200 · Industry Seminar.					
7201 · TASN Ind. Seminar	58,093.78	7,500.00	77,017.77	45,000.00	90,000.00
Total 7200 · Industry Seminar.	58,093.78	7,500.00	77,017.77	45,000.00	90,000.00
7300 · Training.					
7309 · Directors Academy	80.00	833.33	3,623.68	5,000.02	10,000.00
7310 · Managers Academy	0.00	1,250.00	0.00	7,500.00	15,000.00
Total 7300 · Training.	80.00	2,083.33	3,623.68	12,500.02	25,000.00
7400 · Pass Through.					
7403 · TASN PAC Expense	0.00	0.00	0.00	0.00	0.00
7405 · SNA- TX Delegation Dinner	4,333.28	333.33	6,083.28	2,000.02	4,000.00
7407 · Sales Tax	0.00	16.67	0.00	99.98	200.00
7408 · Taxable Resale Expense	0.00	0.00	0.00	0.00	0.00
Total 7400 · Pass Through.	4,333.28	350.00	6,083.28	2,100.00	4,200.00
7500 · Publications					
7501 · TASNews	0.00	0.00	20,078.36	0.00	0.00
7502 · Graphic Designer	3,600.00		21,600.00		
7500 · Publications - Other	0.00	7,416.67	0.00	44,499.98	89,000.00
Total 7500 · Publications	3,600.00	7,416.67	41,678.36	44,499.98	89,000.00
7600 · Board of Directors.					
7601 · Executive Committee	9,370.42	4,500.00	22,295.91	27,000.00	54,000.00
7602 · Public Policy & Legislative	712.28	500.00	2,595.90	3,000.00	6,000.00
7603 · Membership	256.01	208.33	256.01	1,250.02	2,500.00
7604 · Organizational Affairs	0.00	125.00	0.00	750.00	1,500.00
7605 · Education	511.40	250.00	1,044.00	1,500.00	3,000.00
7606 · Area Representatives	2,691.55	2,166.67	8,076.54	12,999.98	26,000.00
7607 · BOC - Past President's Advisory	0.00	25.00	0.00	150.00	300.00
7608 · Standards of Excellence	0.00	0.00	0.00	0.00	0.00
7609 · Nominating Committee	0.00	100.00	809.10	600.00	1,200.00
7610 · Industry Committee	0.00	104.17	0.00	624.98	1,250.00
7612 · Board of Dir. Meeting	0.00	333.33	1,977.12	2,000.02	4,000.00
7613 · Parliamentarian	0.00	208.33	0.00	1,250.02	2,500.00
7614 · Other Authorized meetings	146.84	1,333.33	4,937.00	8,000.02	16,000.00
7619 · Leadership Camp	0.00	916.67	9,616.58	5,499.98	11,000.00
7620 · MAT Review	0.00		35,166.24		
Total 7600 · Board of Directors.	13,688.50	10,770.83	86,774.40	64,625.02	129,250.00
7700 · Headquarters.					
7701 · Rent	5,385.63	5,333.33	37,092.45	32,000.02	64,000.00

2:51 PM

04/12/16

Accrual Basis

TASN Profit & Loss Budget Performance February 2016

	Feb 16	Budget	Sep '15 - Feb 16	YTD Budget	Annual Budget
7702 · Staff Travel & Meetings	2,538.62	1,519.13	7,680.03	9,114.72	18,229.50
7702A · Staff Training	530.00	625.00	3,122.43	3,750.00	7,500.00
7703 · Office Supplies	183.73	666.67	1,866.66	3,999.98	8,000.00
7704 · Misc. Expense	131.54	333.33	2,027.43	2,000.02	4,000.00
7705 · Printing	2,322.27	833.33	6,330.77	5,000.02	10,000.00
7706 · Telephone	583.25	666.67	3,120.89	3,999.98	8,000.00
7707 · Postage	0.00	1,666.67	10,710.33	9,999.98	20,000.00
7708 · Banking Fees	0.00	16.67	19.50	99.98	200.00
7709 · S/C Merchant Account	3,679.56	1,349.40	10,058.28	8,096.35	16,192.75
7710 · PC & Server Maintenance	962.35	1,083.33	4,637.45	6,500.02	13,000.00
7711 · Professional - Dues	0.00	166.67	660.00	999.98	2,000.00
7712 · Capital Outlay	0.00	916.66	4,094.72	5,499.96	11,000.00
7713 · Copier Maintenance Agreement	1,105.02	1,250.00	6,630.12	7,500.00	15,000.00
7715 · Property Tax	0.00	83.33	840.72	500.02	1,000.00
7716 · Insurance (G/L,Event,W/C)	0.00	500.00	3,579.00	3,000.00	6,000.00
7718 · Marketing	106.60	500.00	3,192.01	3,000.00	6,000.00
7720 · Ballot Systems	0.00	500.00	0.00	3,000.00	6,000.00
7721 · TASN LAC	0.00	0.00	0.00	0.00	0.00
7723 · Database Maintenance	78.13	0.00	78.13	0.00	0.00
7725 · Depreciation Expense	0.00	0.00	0.00	0.00	0.00
7727 · Previous Years Transactions	0.00	0.00	0.00	0.00	0.00
Total 7700 · Headquarters.	17,606.70	18,010.19	105,740.92	108,061.03	216,122.25
7800 · Staff					
7801 · Gross Wages					
7809 · Contract / WC Chargeback	92.54	0.00	193.28	0.00	0.00
7801 · Gross Wages - Other	22,515.00	27,166.67	146,428.18	162,999.98	326,000.00
Total 7801 · Gross Wages	22,607.54	27,166.67	146,621.46	162,999.98	326,000.00
7802 · Company Medicare	320.71	393.92	2,089.74	2,363.48	4,727.00
7803 · Company FICA	1,371.31	1,684.33	8,935.56	10,106.02	20,212.00
7804 · FUTA (Federal Unemployment)	71.18	28.00	197.98	168.00	336.00
7805 · SUI (State Unemployment Tax)	62.73	47.25	166.50	283.50	567.00
7806 · Staff Benefits	0.00	0.00	0.00	0.00	0.00
7807 · Retirement Benefits	1,688.60	2,037.50	10,982.09	12,225.00	24,450.00
7808 · Employee Medical Insurance	-277.72	3,583.33	16,375.76	21,500.02	43,000.00
7800 · Staff - Other	0.00	0.00	0.00	0.00	0.00
Total 7800 · Staff	25,844.35	34,941.00	185,369.09	209,646.00	419,292.00
7900 · Outside Services.					
7902 · Website Design & Hosting	0.00	1,250.00	4,407.83	7,500.00	15,000.00
7903 · Accounting	0.00	1,083.33	30.00	6,500.02	13,000.00
7904 · Legal Fees	116.25	83.33	348.75	500.02	1,000.00
Total 7900 · Outside Services.	116.25	2,416.66	4,786.58	14,500.04	29,000.00
Total Expense	127,112.86	113,009.51	556,690.83	678,057.11	1,356,114.25

2:51 PM

04/12/16

Accrual Basis

TASN
Profit & Loss Budget Performance
February 2016

	<u>Feb 16</u>	<u>Budget</u>	<u>Sep '15 - Feb 16</u>	<u>YTD Budget</u>	<u>Annual Budget</u>
Net Ordinary Income	-25,928.63	0.03	258,991.58	-0.10	0.00
Other Income/Expense					
Other Income					
1910 · Realized Gain (Loss) on Disposa	0.00	0.00	0.00	0.00	0.00
1915 · Unrealized/Realized Gain (Loss)	1,129.42	0.00	-62,615.72	0.00	0.00
Total Other Income	1,129.42	0.00	-62,615.72	0.00	0.00
Net Other Income	1,129.42	0.00	-62,615.72	0.00	0.00
Net Income	<u><u>-24,799.21</u></u>	<u><u>0.03</u></u>	<u><u>196,375.86</u></u>	<u><u>-0.10</u></u>	<u><u>0.00</u></u>