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04/12/24

Accrual Basis

TASN
Profit & Loss Budget Performance
November 2023

	Nov 23	Budget	Sep - Nov 23
Ordinary Income/Expense			
Income			
4000 · Scholarship / Education	0.00	937.50	0.00
4100 · Conference			
4101 · Exhibits	8,050.00	32,625.00	232,000.00
4101A · Kitchen Space Rental / ICE	0.00	0.00	0.00
4102 · \$275 Ind. Event	0.00	6,187.50	0.00
4103 · Registration			
A · Early Bird	0.00	27,312.50	0.00
B · Regular	0.00	1,675.00	0.00
Total 4103 · Registration	0.00	28,987.50	0.00
4105 · Non-Member Packet	0.00	0.00	0.00
4108 · Retired Registration	0.00	47.92	0.00
4110 · Onsite	0.00	643.75	0.00
4126 · Seminars			
4126 N · Train the Trainer (I,II,III)	0.00	0.00	0.00
4126 O · Sanitation	0.00	0.00	0.00
4126 P · Safety	0.00	0.00	0.00
4126 W · Grant Writing	0.00	0.00	0.00
4126 · Seminars - Other	0.00	250.00	0.00
Total 4126 · Seminars	0.00	250.00	0.00
4132 · Chapter Tables	0.00	16.67	0.00
4134 · Annual Sponsors	0.00	4,166.67	0.00
Total 4100 · Conference	8,050.00	72,925.01	232,000.00
4200 · PCS.			
4201 · PCS Sponsorship	4,000.00	2,500.00	15,498.00
4202 · PCS Registration	12,350.00	7,125.00	42,750.00
Total 4200 · PCS.	16,350.00	9,625.00	58,248.00
4300 · Training			
4302 · TASN Certification	2,160.00	2,083.33	6,590.00
4303 · Cont. Education Workshops	0.00	0.00	0.00
4309 · Administrative Academy	0.00	958.33	12,650.00
4310 · Managers Academy	1,260.00	1,400.00	1,260.00
Total 4300 · Training	3,420.00	4,441.66	20,500.00
4400 · Pass Through			
4407 · Sales Tax	0.00	16.67	0.00
Total 4400 · Pass Through	0.00	16.67	0.00
4450 · TASNews /Advertising	0.00	3,916.67	1,123.00

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	Nov 23	Budget	Sep - Nov 23
4500 · Membership Dues			
4501 · State Dues (Membership Dues)	6,490.00	15,000.00	114,945.00
4502 · Industry Dues (Membership Dues)	2,923.00	3,500.00	22,510.62
Total 4500 · Membership Dues	9,413.00	18,500.00	137,455.62
4600 · Board of Directors			
4619 · TASN Leadership Camp	0.00	0.00	0.00
Total 4600 · Board of Directors	0.00	0.00	0.00
4700 · Headquarters			
4704 · Misc. Income	20.47	0.00	1,100.47
4708 · Invest. Interest and Dividends	0.00	0.00	0.00
4721 · SNA LAC Dinner Sponsors/ Guests	0.00	400.00	0.00
4723 · Directors List/ Labels	0.00	0.00	0.00
Total 4700 · Headquarters	20.47	400.00	1,100.47
Total Income	37,253.47	110,762.51	450,427.09
Gross Profit	37,253.47	110,762.51	450,427.09
Expense			
7100 · Conference.			
7101 · Exhibits	0.00	4,166.67	0.00
7102 · Registration	0.00	3,333.33	0.00
7111 · Facilities	7,140.25	3,583.33	49,169.88
7112 · Awards / Trophies/ Ribbons	0.00	250.00	0.00
7113 · Awards Ceremony	0.00	333.33	0.00
7115 · Banquet	0.00	8,333.33	0.00
7116 · Industry Event	0.00	7,500.00	0.00
7120 · Special Meals / Events	0.00	166.67	0.00
7121 · Conference Planning	0.00	166.67	0.00
7123 · Staff Travel / Photographer	0.00	416.67	0.00
7124 · General Sessions	0.00	3,666.67	0.00
7125 · Learning Sessions	0.00	2,500.00	0.00
7130 · Annual Meeting	0.00	416.67	0.00
7131 · Misc. Conference	0.00	416.67	0.00
7132 · Conf. Temps	0.00	416.67	0.00
7136 · T-Shirt Cost	0.00	833.33	0.00
7138 · Chapter Tables	0.00	16.67	0.00
7100 · Conference. - Other	0.00	0.00	0.00
Total 7100 · Conference.	7,140.25	36,516.68	49,169.88

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	Nov 23	Budget	Sep - Nov 23
7200 · PCS			
7201 · PCS	30.00	7,916.67	32,270.07
Total 7200 · PCS	30.00	7,916.67	32,270.07
7300 · Training.			
7309 · Administrative Academy	0.00	750.00	6,165.23
7310 · Managers Academy	0.00	916.67	0.00
Total 7300 · Training.	0.00	1,666.67	6,165.23
7400 · Pass Through.			
7405 · SNA- TX Delegation Dinner/Misc.	0.00	375.00	0.00
7407 · Sales Tax	52.00	16.67	52.00
Total 7400 · Pass Through.	52.00	391.67	52.00
7500 · Publications			
7502 · Graphic Designer	7,600.00	3,800.00	11,400.00
Total 7500 · Publications	7,600.00	3,800.00	11,400.00
7600 · Board of Directors.			
7601 · Executive Committee	2,514.76	3,750.00	8,445.92
7602 · Public Policy & Legislative	1,070.00	541.67	1,829.64
7603 · Membership	0.00	125.00	583.69
7604 · Organizational Affairs	255.45	100.00	467.37
7605 · Education	0.00	166.67	595.70
7606 · Area Representatives	1,969.30	833.33	6,915.81
7607 · BOC - Past President's Advisory	0.00	0.00	0.00
7609 · Nominating Committee	0.00	83.33	797.00
7610 · Industry Committee	0.00	166.67	840.12
7612 · Board of Dir. Meeting	0.00	791.67	2,949.52
7613 · Parliamentarian	0.00	83.33	629.91
7614 · Other Authorized meetings	0.00	0.00	0.00
7619 · Leadership Camp	0.00	0.00	0.00
Total 7600 · Board of Directors.	5,809.51	6,641.67	24,054.68
7700 · Headquarters.			
7701 · Rent	8,064.26	4,416.67	16,128.52
7702 · Staff Travel & Meetings	1,877.94	1,333.33	2,763.31
7702A · Staff Training	0.00	500.00	0.00
7703 · Office Supplies	344.69	333.33	791.00
7704 · Misc. Expense	-24.62	250.00	300.72
7705 · Printing	1,804.54	416.67	1,404.03
7706 · Telephone	267.44	416.67	1,119.76
7707 · Postage	-5.00	750.00	4,326.63
7708 · Banking Fees	0.00	8.33	0.00
7709 · S/C Merchant Account	1,363.37	616.67	5,538.10

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	Nov 23	Budget	Sep - Nov 23
7710 · PC & Server Maintenance	1,354.07	1,500.00	5,933.74
7711 · Professional - Dues	0.00	127.58	405.00
7712 · Capital Outlay	0.00	0.00	0.00
7713 · Copier Maintenance Agreement	1,045.16	1,166.67	2,918.65
7715 · Property Tax	0.00	66.67	0.00
7716 · Insurance (G/L,Event,W/C)	2,843.00	416.67	3,018.00
7718 · Marketing	92.00	416.67	1,245.76
7720 · Ballot Systems	0.00	416.67	0.00
7722 · Temp Fees	0.00	0.00	0.00
7723 · Database Maintenance	0.00	0.00	0.00
7725 · Depreciation Expense	0.00	0.00	0.00
Total 7700 · Headquarters.	19,026.85	13,152.60	45,893.22
7800 · Staff			
7801 · Gross Wages			
7809 · Contract /WC Chargeback/Intuit	5,771.84	0.00	13,150.14
7801 · Gross Wages - Other	15,688.08	28,666.67	47,743.51
Total 7801 · Gross Wages	21,459.92	28,666.67	60,893.65
7802 · Company Medicare	220.20	415.67	678.74
7803 · Company FICA	941.54	1,777.33	2,902.23
7804 · FUTA (Federal Unemployment)	0.00	28.00	0.00
7805 · SUI (State Unemployment Tax)	0.00	47.25	0.00
7807 · Retirement Benefits	1,568.79	2,866.67	3,977.78
7808 · Employee Medical Insurance	2,423.44	3,500.00	6,490.04
Total 7800 · Staff	26,613.89	37,301.59	74,942.44
7900 · Outside Services.			
7902 · Website Design & Hosting	136.15	1,250.00	2,281.48
7903 · Accounting	0.00	1,166.67	0.00
7904 · Legal Fees	2,314.27	208.33	3,716.27
Total 7900 · Outside Services.	2,450.42	2,625.00	5,997.75
8000 · Scholarships / Education	0.00	750.00	0.00
Total Expense	68,722.92	110,762.55	249,945.27
Net Ordinary Income	-31,469.45	-0.04	200,481.82

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Profit & Loss Budget Performance

November 2023

	Nov 23	Budget	Sep - Nov 23
Other Income/Expense			
Other Income			
1915 · Unrealized/Realized Gain (Loss)	37,842.97	0.00	9,510.70
Total Other Income	37,842.97	0.00	9,510.70
Net Other Income	37,842.97	0.00	9,510.70
Net Income	6,373.52	-0.04	209,992.52

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Profit & Loss Budget Performance
November 2023

	YTD Budget	Annual Budget
Ordinary Income/Expense		
Income		
4000 · Scholarship / Education	2,812.50	11,250.00
4100 · Conference		
4101 · Exhibits	97,875.00	391,500.00
4101A · Kitchen Space Rental / ICE	0.00	0.00
4102 · \$275 Ind. Event	18,562.50	74,250.00
4103 · Registration		
A · Early Bird	81,937.50	327,750.00
B · Regular	5,025.00	20,100.00
Total 4103 · Registration	86,962.50	347,850.00
4105 · Non-Member Packet	0.00	0.00
4108 · Retired Registration	143.76	575.00
4110 · Onsite	1,931.25	7,725.00
4126 · Seminars		
4126 N · Train the Trainer (I,II,III)	0.00	0.00
4126 O · Sanitation	0.00	0.00
4126 P · Safety	0.00	0.00
4126 W · Grant Writing	0.00	0.00
4126 · Seminars - Other	750.00	3,000.00
Total 4126 · Seminars	750.00	3,000.00
4132 · Chapter Tables	50.01	200.00
4134 · Annual Sponsors	12,500.01	50,000.00
Total 4100 · Conference	218,775.03	875,100.00
4200 · PCS.		
4201 · PCS Sponsorship	7,500.00	30,000.00
4202 · PCS Registration	21,375.00	85,500.00
Total 4200 · PCS.	28,875.00	115,500.00
4300 · Training		
4302 · TASN Certification	6,249.99	25,000.00
4303 · Cont. Education Workshops	0.00	0.00
4309 · Administrative Academy	2,874.99	11,500.00
4310 · Managers Academy	4,200.00	16,800.00
Total 4300 · Training	13,324.98	53,300.00
4400 · Pass Through		
4407 · Sales Tax	50.01	200.00
Total 4400 · Pass Through	50.01	200.00
4450 · TASNews /Advertising	11,750.01	47,000.00

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	YTD Budget	Annual Budget
4500 · Membership Dues		
4501 · State Dues (Membership Dues)	45,000.00	180,000.00
4502 · Industry Dues (Membership Dues)	10,500.00	42,000.00
Total 4500 · Membership Dues	55,500.00	222,000.00
4600 · Board of Directors		
4619 · TASN Leadership Camp	0.00	0.00
Total 4600 · Board of Directors	0.00	0.00
4700 · Headquarters		
4704 · Misc. Income	0.00	0.00
4708 · Invest. Interest and Dividends	0.00	0.00
4721 · SNA LAC Dinner Sponsors/ Guests	1,200.00	4,800.00
4723 · Directors List/ Labels	0.00	0.00
Total 4700 · Headquarters	1,200.00	4,800.00
Total Income	332,287.53	1,329,150.00
Gross Profit	332,287.53	1,329,150.00
Expense		
7100 · Conference.		
7101 · Exhibits	12,500.01	50,000.00
7102 · Registration	9,999.99	40,000.00
7111 · Facillities	10,749.99	43,000.00
7112 · Awards / Trophies/ Ribbons	750.00	3,000.00
7113 · Awards Ceremony	999.99	4,000.00
7115 · Banquet	24,999.99	100,000.00
7116 · Industry Event	22,500.00	90,000.00
7120 · Special Meals / Events	500.01	2,000.00
7121 · Conference Planning	500.01	2,000.00
7123 · Staff Travel / Photographer	1,250.01	5,000.00
7124 · General Sesssions	11,000.01	44,000.00
7125 · Learning Sessions	7,500.00	30,000.00
7130 · Annual Meeting	1,250.01	5,000.00
7131 · Misc. Conference	1,250.01	5,000.00
7132 · Conf. Temps	1,250.01	5,000.00
7136 · T-Shirt Cost	2,499.99	10,000.00
7138 · Chapter Tables	50.01	200.00
7100 · Conference. - Other	0.00	0.00
Total 7100 · Conference.	109,550.04	438,200.00

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	YTD Budget	Annual Budget
7200 · PCS		
7201 · PCS	23,750.01	95,000.00
Total 7200 · PCS	23,750.01	95,000.00
7300 · Training.		
7309 · Administrative Academy	2,250.00	9,000.00
7310 · Managers Academy	2,750.01	11,000.00
Total 7300 · Training.	5,000.01	20,000.00
7400 · Pass Through.		
7405 · SNA- TX Delegation Dinner/Misc.	1,125.00	4,500.00
7407 · Sales Tax	50.01	200.00
Total 7400 · Pass Through.	1,175.01	4,700.00
7500 · Publications		
7502 · Graphic Designer	11,400.00	45,600.00
Total 7500 · Publications	11,400.00	45,600.00
7600 · Board of Directors.		
7601 · Executive Committee	11,250.00	45,000.00
7602 · Public Policy & Legislative	1,625.01	6,500.00
7603 · Membership	375.00	1,500.00
7604 · Organizational Affairs	300.00	1,200.00
7605 · Education	500.01	2,000.00
7606 · Area Representatives	2,499.99	10,000.00
7607 · BOC - Past President's Advisory	0.00	0.00
7609 · Nominating Committee	249.99	1,000.00
7610 · Industry Committee	500.01	2,000.00
7612 · Board of Dir. Meeting	2,375.01	9,500.00
7613 · Parliamentarian	249.99	1,000.00
7614 · Other Authorized meetings	0.00	0.00
7619 · Leadership Camp	0.00	0.00
Total 7600 · Board of Directors.	19,925.01	79,700.00
7700 · Headquarters.		
7701 · Rent	13,250.01	53,000.00
7702 · Staff Travel & Meetings	3,999.99	16,000.00
7702A · Staff Training	1,500.00	6,000.00
7703 · Office Supplies	999.99	4,000.00
7704 · Misc. Expense	750.00	3,000.00
7705 · Printing	1,250.01	5,000.00
7706 · Telephone	1,250.01	5,000.00
7707 · Postage	2,250.00	9,000.00
7708 · Banking Fees	24.99	100.00
7709 · S/C Merchant Account	1,850.01	7,400.00

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	YTD Budget	Annual Budget
7710 · PC & Server Maintenance	4,500.00	18,000.00
7711 · Professional - Dues	382.74	1,531.00
7712 · Capital Outlay	0.00	0.00
7713 · Copier Maintenance Agreement	3,500.01	14,000.00
7715 · Property Tax	200.01	800.00
7716 · Insurance (G/L,Event,W/C)	1,250.01	5,000.00
7718 · Marketing	1,250.01	5,000.00
7720 · Ballot Systems	1,250.01	5,000.00
7722 · Temp Fees	0.00	0.00
7723 · Database Maintenance	0.00	0.00
7725 · Depreciation Expense	0.00	0.00
Total 7700 · Headquarters.	39,457.80	157,831.00
7800 · Staff		
7801 · Gross Wages		
7809 · Contract /WC Chargeback/Intuit	0.00	0.00
7801 · Gross Wages - Other	86,000.01	344,000.00
Total 7801 · Gross Wages	86,000.01	344,000.00
7802 · Company Medicare	1,247.01	4,988.00
7803 · Company FICA	5,331.99	21,328.00
7804 · FUTA (Federal Unemployment)	84.00	336.00
7805 · SUI (State Unemployment Tax)	141.75	567.00
7807 · Retirement Benefits	8,600.01	34,400.00
7808 · Employee Medical Insurance	10,500.00	42,000.00
Total 7800 · Staff	111,904.77	447,619.00
7900 · Outside Services.		
7902 · Website Design & Hosting	3,750.00	15,000.00
7903 · Accounting	3,500.01	14,000.00
7904 · Legal Fees	624.99	2,500.00
Total 7900 · Outside Services.	7,875.00	31,500.00
8000 · Scholarships / Education	2,250.00	9,000.00
Total Expense	332,287.65	1,329,150.00
Net Ordinary Income	-0.12	0.00

TASN

Profit & Loss Budget Performance

November 2023

	YTD Budget	Annual Budget
Other Income/Expense		
Other Income		
1915 · Unrealized/Realized Gain (Loss)	0.00	0.00
Total Other Income	0.00	0.00
Net Other Income	0.00	0.00
Net Income	-0.12	0.00