

TASN
Profit & Loss Budget vs. Actual
July 2021

	Jul 21	Budget	\$ Over Budget
Ordinary Income/Expense			
Income			
4000 · Scholarship / Education	0.00	1,083.33	-1,083.33
4050 · Grants and Contracts	0.00	0.00	0.00
4100 · Conference			
4101 · Exhibits	137,700.00	32,625.00	105,075.00
4101A · Kitchen Space Rental / ICE	0.00	0.00	0.00
4102 · \$275 Ind. Event	0.00	6,645.83	-6,645.83
4103 · Registration			
A · Early Bird	0.00	27,000.00	-27,000.00
B · Regular	0.00	2,000.00	-2,000.00
Total 4103 · Registration	0.00	29,000.00	-29,000.00
4105 · Non-Member Packet	0.00	504.17	-504.17
4107 · One Day Reg.	0.00	250.00	-250.00
4108 · Retired Registration	0.00	25.00	-25.00
4110 · Onsite	0.00	891.67	-891.67
4115 · Meals / Evening Event	0.00	0.00	0.00
4126 · Seminars			
4126 N · Train the Trainer (I,II,III)	0.00	0.00	0.00
4126 O · Sanitation	0.00	0.00	0.00
4126 P · Safety	0.00	0.00	0.00
4126 W · Grant Writing	0.00	0.00	0.00
4126 · Seminars - Other	0.00	416.67	-416.67
Total 4126 · Seminars	0.00	416.67	-416.67
4131 · Misc. Conference	0.00	0.00	0.00
4132 · Chapter Tables	0.00	25.00	-25.00
4134 · Annual Sponsors	0.00	3,333.33	-3,333.33
Total 4100 · Conference	137,700.00	73,716.67	63,983.33
4200 · PCS.			
4201 · PCS Sponsorship	0.00	2,500.00	-2,500.00
4202 · PCS Registration	0.00	8,625.00	-8,625.00
Total 4200 · PCS.	0.00	11,125.00	-11,125.00
4300 · Training			
4302 · TASN Certification	820.00	4,418.67	-3,598.67
4303 · Cont. Education Workshops	0.00	0.00	0.00
4309 · Administrative Academy	0.00	916.67	-916.67
4310 · Managers Academy	0.00	1,975.00	-1,975.00
Total 4300 · Training	820.00	7,310.34	-6,490.34
4400 · Pass Through			
4407 · Sales Tax	0.00	16.67	-16.67
Total 4400 · Pass Through	0.00	16.67	-16.67
4450 · TASNews /Advertising	0.00	2,916.67	-2,916.67
4500 · Membership Dues			
4501 · State Dues (Membership Dues)	6,556.00	13,208.17	-6,652.17
4502 · Industry Dues (Membership Dues)	4,175.00	2,849.92	1,325.08
Total 4500 · Membership Dues	10,731.00	16,058.09	-5,327.09
4600 · Board of Directors			
4619 · TASN Leadership Camp	0.00	0.00	0.00
Total 4600 · Board of Directors	0.00	0.00	0.00
4700 · Headquarters			
4704 · Misc. Income	1.00	208.33	-207.33
4708 · Invest. Interest and Dividends	-957.39	2,083.33	-3,040.72
4717 · Emporium	0.00	0.00	0.00

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4721 · SNA LAC Sponsors/ Guests	0.00	416.67	-416.67
4723 · Directors List/ Labels	0.00	0.00	0.00
Total 4700 · Headquarters	-956.39	2,708.33	-3,664.72
Total Income	148,294.61	114,935.10	33,359.51
Gross Profit	148,294.61	114,935.10	33,359.51
Expense			
66900 · Reconciliation Discrepancies	0.00	0.00	0.00
7100 · Conference.			
7101 · Exhibits	113.95	6,250.00	-6,136.05
7102 · Registration	1,929.34	2,916.66	-987.32
7111 · Facilities	-188.03	3,240.00	-3,428.03
7112 · Awards / Trophies/ Ribbons	0.00	208.33	-208.33
7113 · Awards Ceremony	0.00	583.33	-583.33
7115 · Banquet	0.00	8,750.00	-8,750.00
7116 · Industry Event	0.00	8,333.33	-8,333.33
7120 · Special Meals / Events	0.00	333.33	-333.33
7121 · Conference Planning	0.00	245.45	-245.45
7123 · Staff Travel / Photographer	0.00	375.00	-375.00
7124 · General Sessions	2,878.00	5,000.00	-2,122.00
7125 · Learning Sessions	0.00	2,500.00	-2,500.00
7130 · Annual Meeting	0.00	666.66	-666.66
7131 · Misc. Conference	0.00	541.67	-541.67
7132 · Conf. Temps	0.00	833.33	-833.33
7136 · T-Shirt Cost	0.00	625.00	-625.00
7138 · Chapter Tables	0.00	41.67	-41.67
7100 · Conference. - Other	0.00	0.00	0.00
Total 7100 · Conference.	4,733.26	41,443.76	-36,710.50
7200 · PCS			
7201 · PCS	0.00	8,333.33	-8,333.33
7200 · PCS - Other	0.00	0.00	0.00
Total 7200 · PCS	0.00	8,333.33	-8,333.33
7300 · Training.			
7309 · Administrative Academy	0.00	583.33	-583.33
7310 · Managers Academy	0.00	666.67	-666.67
Total 7300 · Training.	0.00	1,250.00	-1,250.00
7400 · Pass Through.			
7405 · SNA- TX Delegation Dinner/Misc.	0.00	391.67	-391.67
7407 · Sales Tax	0.00	16.67	-16.67
Total 7400 · Pass Through.	0.00	408.34	-408.34
7500 · Publications			
7501 · TASNews	0.00	625.00	-625.00
7502 · Graphic Designer	0.00	1,916.67	-1,916.67
Total 7500 · Publications	0.00	2,541.67	-2,541.67

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	Jul 21	Budget	\$ Over Budget
7600 · Board of Directors.			
7601 · Executive Committee	266.21	2,583.33	-2,317.12
7602 · Public Policy & Legislative	0.00	541.67	-541.67
7603 · Membership	258.44	208.33	50.11
7604 · Organizational Affairs	0.00	125.00	-125.00
7605 · Education	322.45	208.33	114.12
7606 · Area Representatives	0.00	666.66	-666.66
7607 · BOC - Past President's Advisory	0.00	125.00	-125.00
7609 · Nominating Committee	0.00	125.00	-125.00
7610 · Industry Committee	0.00	166.67	-166.67
7612 · Board of Dir. Meeting	0.00	416.66	-416.66
7613 · Parliamentarian	0.00	125.00	-125.00
7614 · Other Authorized meetings	0.00	0.00	0.00
7619 · Leadership Camp	0.00	0.00	0.00
Total 7600 · Board of Directors.	847.10	5,291.65	-4,444.55
7700 · Headquarters.			
7701 · Rent	0.00	6,000.00	-6,000.00
7702 · Staff Travel & Meetings	347.68	1,083.33	-735.65
7702A · Staff Training	0.00	500.00	-500.00
7703 · Office Supplies	306.40	416.67	-110.27
7704 · Misc. Expense	1,101.71	333.33	768.38
7705 · Printing	0.00	750.00	-750.00
7706 · Telephone	307.44	333.33	-25.89
7707 · Postage	42.00	1,166.67	-1,124.67
7708 · Banking Fees	0.00	16.67	-16.67
7709 · S/C Merchant Account	865.95	2,369.21	-1,503.26
7710 · PC & Server Maintenance	1,800.37	633.33	1,167.04
7711 · Professional - Dues	0.00	183.33	-183.33
7712 · Capital Outlay	0.00	83.33	-83.33
7713 · Copier Maintenance Agreement	897.61	1,166.67	-269.06
7715 · Property Tax	0.00	54.17	-54.17
7716 · Insurance (G/L,Event,W/C)	150.00	541.67	-391.67
7718 · Marketing	443.60	416.67	26.93
7719 · Classified Ads	0.00	0.00	0.00
7720 · Ballot Systems	0.00	583.33	-583.33
7722 · Temp Fees	0.00	0.00	0.00
7723 · Database Maintenance	0.00	0.00	0.00
7725 · Depreciation Expense	0.00	0.00	0.00
7727 · Previous Years Transactions	0.00	0.00	0.00
7730 · Membership	0.00	0.00	0.00
Total 7700 · Headquarters.	6,262.76	16,631.71	-10,368.95
7800 · Staff			
7801 · Gross Wages			
7809 · Contract /WC Chargeback/Intuit	549.00	0.00	549.00
7801 · Gross Wages - Other	17,565.20	27,083.33	-9,518.13
Total 7801 · Gross Wages	18,114.20	27,083.33	-8,969.13
7802 · Company Medicare	250.38	392.70	-142.32
7803 · Company FICA	1,070.61	1,679.16	-608.55
7804 · FUTA (Federal Unemployment)	0.00	23.33	-23.33
7805 · SUI (State Unemployment Tax)	0.00	39.37	-39.37
7807 · Retirement Benefits	1,756.69	2,275.00	-518.31
7808 · Employee Medical Insurance	-235.56	3,750.00	-3,985.56
7800 · Staff - Other	0.00	0.00	0.00
Total 7800 · Staff	20,956.32	35,242.89	-14,286.57

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7900 · Outside Services.			
7902 · Website Design & Hosting	0.00	1,666.67	-1,666.67
7903 · Accounting	0.00	1,166.67	-1,166.67
7904 · Legal Fees	0.00	541.66	-541.66
Total 7900 · Outside Services.	0.00	3,375.00	-3,375.00
8000 · Scholarships / Education	0.00	416.67	-416.67
Total Expense	32,799.44	114,935.02	-82,135.58
Net Ordinary Income	115,495.17	0.08	115,495.09
Other Income/Expense			
Other Income			
1915 · Unrealized/Realized Gain (Loss)	3,763.54	0.00	3,763.54
Total Other Income	3,763.54	0.00	3,763.54
Net Other Income	3,763.54	0.00	3,763.54
Net Income	119,258.71	0.08	119,258.63

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Ordinary Income/Expense	% of Budget
Income	
4000 · Scholarship / Education	0.0%
4050 · Grants and Contracts	0.0%
4100 · Conference	
4101 · Exhibits	422.1%
4101A · Kitchen Space Rental / ICE	0.0%
4102 · \$275 Ind. Event	0.0%
4103 · Registration	
A · Early Bird	0.0%
B · Regular	0.0%
Total 4103 · Registration	0.0%
4105 · Non-Member Packet	0.0%
4107 · One Day Reg.	0.0%
4108 · Retired Registration	0.0%
4110 · Onsite	0.0%
4115 · Meals / Evening Event	0.0%
4126 · Seminars	
4126 N · Train the Trainer (I,II,III)	0.0%
4126 O · Sanitation	0.0%
4126 P · Safety	0.0%
4126 W · Grant Writing	0.0%
4126 · Seminars - Other	0.0%
Total 4126 · Seminars	0.0%
4131 · Misc. Conference	0.0%
4132 · Chapter Tables	0.0%
4134 · Annual Sponsors	0.0%
Total 4100 · Conference	186.8%
4200 · PCS.	
4201 · PCS Sponsorship	0.0%
4202 · PCS Registration	0.0%
Total 4200 · PCS.	0.0%
4300 · Training	
4302 · TASN Certification	18.6%
4303 · Cont. Education Workshops	0.0%
4309 · Administrative Academy	0.0%
4310 · Managers Academy	0.0%
Total 4300 · Training	11.2%
4400 · Pass Through	
4407 · Sales Tax	0.0%
Total 4400 · Pass Through	0.0%
4450 · TASNews /Advertising	0.0%
4500 · Membership Dues	
4501 · State Dues (Membership Dues)	49.6%
4502 · Industry Dues (Membership Dues)	146.5%
Total 4500 · Membership Dues	66.8%
4600 · Board of Directors	
4619 · TASN Leadership Camp	0.0%
Total 4600 · Board of Directors	0.0%
4700 · Headquarters	
4704 · Misc. Income	0.5%
4708 · Invest. Interest and Dividends	-46.0%
4717 · Emporium	0.0%

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	<u>% of Budget</u>
4721 · SNA LAC Sponsors/ Guests	0.0%
4723 · Directors List/ Labels	0.0%
Total 4700 · Headquarters	-35.3%
Total Income	129.0%
Gross Profit	129.0%
Expense	
66900 · Reconciliation Discrepancies	0.0%
7100 · Conference.	
7101 · Exhibits	1.8%
7102 · Registration	66.1%
7111 · Facillities	-5.8%
7112 · Awards / Trophies/ Ribbons	0.0%
7113 · Awards Ceremony	0.0%
7115 · Banquet	0.0%
7116 · Industry Event	0.0%
7120 · Special Meals / Events	0.0%
7121 · Conference Planning	0.0%
7123 · Staff Travel / Photographer	0.0%
7124 · General Sesssions	57.6%
7125 · Learning Sessions	0.0%
7130 · Annual Meeting	0.0%
7131 · Misc. Conference	0.0%
7132 · Conf. Temps	0.0%
7136 · T-Shirt Cost	0.0%
7138 · Chapter Tables	0.0%
7100 · Conference. - Other	0.0%
Total 7100 · Conference.	11.4%
7200 · PCS	
7201 · PCS	0.0%
7200 · PCS - Other	0.0%
Total 7200 · PCS	0.0%
7300 · Training.	
7309 · Administrative Academy	0.0%
7310 · Managers Academy	0.0%
Total 7300 · Training.	0.0%
7400 · Pass Through.	
7405 · SNA- TX Delegation Dinner/Misc.	0.0%
7407 · Sales Tax	0.0%
Total 7400 · Pass Through.	0.0%
7500 · Publications	
7501 · TASNews	0.0%
7502 · Graphic Designer	0.0%
Total 7500 · Publications	0.0%

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	% of Budget
7600 · Board of Directors.	
7601 · Executive Committee	10.3%
7602 · Public Policy & Legislative	0.0%
7603 · Membership	124.1%
7604 · Organizational Affairs	0.0%
7605 · Education	154.8%
7606 · Area Representatives	0.0%
7607 · BOC - Past President's Advisory	0.0%
7609 · Nominating Committee	0.0%
7610 · Industry Committee	0.0%
7612 · Board of Dir. Meeting	0.0%
7613 · Parliamentarian	0.0%
7614 · Other Authorized meetings	0.0%
7619 · Leadership Camp	0.0%
Total 7600 · Board of Directors.	16.0%
7700 · Headquarters.	
7701 · Rent	0.0%
7702 · Staff Travel & Meetings	32.1%
7702A · Staff Training	0.0%
7703 · Office Supplies	73.5%
7704 · Misc. Expense	330.5%
7705 · Printing	0.0%
7706 · Telephone	92.2%
7707 · Postage	3.6%
7708 · Banking Fees	0.0%
7709 · S/C Merchant Account	36.6%
7710 · PC & Server Maintenance	284.3%
7711 · Professional - Dues	0.0%
7712 · Capital Outlay	0.0%
7713 · Copier Maintenance Agreement	76.9%
7715 · Property Tax	0.0%
7716 · Insurance (G/L,Event,W/C)	27.7%
7718 · Marketing	106.5%
7719 · Classified Ads	0.0%
7720 · Ballot Systems	0.0%
7722 · Temp Fees	0.0%
7723 · Database Maintenance	0.0%
7725 · Depreciation Expense	0.0%
7727 · Previous Years Transactions	0.0%
7730 · Membership	0.0%
Total 7700 · Headquarters.	37.7%
7800 · Staff	
7801 · Gross Wages	
7809 · Contract /WC Chargeback/Intuit	100.0%
7801 · Gross Wages - Other	64.9%
Total 7801 · Gross Wages	66.9%
7802 · Company Medicare	63.8%
7803 · Company FICA	63.8%
7804 · FUTA (Federal Unemployment)	0.0%
7805 · SUI (State Unemployment Tax)	0.0%
7807 · Retirement Benefits	77.2%
7808 · Employee Medical Insurance	-6.3%
7800 · Staff - Other	0.0%
Total 7800 · Staff	59.5%

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Accrual Basis

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	<u>% of Budget</u>
7900 · Outside Services.	
7902 · Website Design & Hosting	0.0%
7903 · Accounting	0.0%
7904 · Legal Fees	0.0%
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Total 7900 · Outside Services.	0.0%
8000 · Scholarships / Education	0.0%
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Total Expense	28.5%
Net Ordinary Income	144,368,962.5%
Other Income/Expense	
Other Income	
1915 · Unrealized/Realized Gain (Loss)	100.0%
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Total Other Income	100.0%
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Net Other Income	100.0%
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Net Income	149,073,387.5%
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