

TASN Profit & Loss Budget Performance February 2024

	Feb 24	Budget	Sep '23 - Feb 24	YTD Budget	Annual Budget
Ordinary Income/Expense					
Income					
4000 · Scholarship / Education	10,425.00	937.50	10,425.00	5,625.00	11,250.00
4100 · Conference					
4101 · Exhibits	-32,275.00	32,625.00	382,475.00	195,750.00	391,500.00
4101A · Kitchen Space Rental / ICE	0.00		0.00	0.00	0.00
4102 · \$275 Ind. Event	66,000.00	6,187.50	66,000.00	37,125.00	74,250.00
4103 · Registration					
A · Early Bird	39,900.00	27,312.50	43,800.00	163,875.00	327,750.00
B · Regular	0.00	1,675.00	0.00	10,050.00	20,100.00
Total 4103 · Registration	39,900.00	28,987.50	43,800.00	173,925.00	347,850.00
4105 · Non-Member Packet	0.00		0.00	0.00	0.00
4108 · Retired Registration	0.00	47.92	0.00	287.52	575.00
4110 · Onsite	0.00	643.75	0.00	3,862.50	7,725.00
4126 · Seminars					
4126 N · Train the Trainer (I,II,III)	0.00		0.00	0.00	0.00
4126 O · Sanitation	0.00		0.00	0.00	0.00
4126 P · Safety	0.00		0.00	0.00	0.00
4126 W · Grant Writing	0.00		0.00	0.00	0.00
4126 · Seminars - Other	0.00	250.00	0.00	1,500.00	3,000.00
Total 4126 · Seminars	0.00	250.00	0.00	1,500.00	3,000.00
4132 · Chapter Tables	0.00	16.67	0.00	100.02	200.00
4134 · Annual Sponsors	39,498.00	4,166.67	52,498.00	25,000.02	50,000.00
Total 4100 · Conference	113,123.00	72,925.01	544,773.00	437,550.06	875,100.00
4200 · PCS.					
4201 · PCS Sponsorship	5,000.00	2,500.00	31,498.00	15,000.00	30,000.00
4202 · PCS Registration	-350.00	7,125.00	82,925.00	42,750.00	85,500.00
Total 4200 · PCS.	4,650.00	9,625.00	114,423.00	57,750.00	115,500.00
4300 · Training					
4302 · TASN Certification	5,880.00	2,083.33	16,400.00	12,499.98	25,000.00
4303 · Cont. Education Workshops	0.00		0.00	0.00	0.00
4309 · Administrative Academy	0.00	958.33	12,650.00	5,749.98	11,500.00
4310 · Managers Academy	0.00	1,400.00	0.00	8,400.00	16,800.00
Total 4300 · Training	5,880.00	4,441.66	29,050.00	26,649.96	53,300.00
4400 · Pass Through					
4407 · Sales Tax	0.00	16.67	0.00	100.02	200.00
Total 4400 · Pass Through	0.00	16.67	0.00	100.02	200.00
4450 · TASNews /Advertising	6,300.00	3,916.67	7,423.00	23,500.02	47,000.00

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4500 · Membership Dues					
4501 · State Dues (Membership Dues)	22,035.00	15,000.00	161,796.00	90,000.00	180,000.00
4502 · Industry Dues (Membership Dues)	3,050.00	3,500.00	34,342.62	21,000.00	42,000.00
Total 4500 · Membership Dues	25,085.00	18,500.00	196,138.62	111,000.00	222,000.00
4600 · Board of Directors					
4619 · TASN Leadership Camp	0.00		0.00	0.00	0.00
Total 4600 · Board of Directors	0.00		0.00	0.00	0.00
4700 · Headquarters					
4704 · Misc. Income	125.00		1,226.47	0.00	0.00
4708 · Invest. Interest and Dividends	0.00		0.00	0.00	0.00
4721 · SNA LAC Dinner Sponsors/ Guests	6,100.00	400.00	7,350.00	2,400.00	4,800.00
4723 · Directors List/ Labels	0.00		0.00	0.00	0.00
Total 4700 · Headquarters	6,225.00	400.00	8,576.47	2,400.00	4,800.00
Total Income	171,688.00	110,762.51	910,809.09	664,575.06	1,329,150.00
Gross Profit	171,688.00	110,762.51	910,809.09	664,575.06	1,329,150.00
Expense					
7100 · Conference.					
7101 · Exhibits	0.00	4,166.67	0.00	25,000.02	50,000.00
7102 · Registration	0.00	3,333.33	0.00	19,999.98	40,000.00
7111 · Facilities	0.00	3,583.33	49,169.88	21,499.98	43,000.00
7112 · Awards / Trophies/ Ribbons	0.00	250.00	0.00	1,500.00	3,000.00
7113 · Awards Ceremony	0.00	333.33	0.00	1,999.98	4,000.00
7115 · Banquet	0.00	8,333.33	0.00	49,999.98	100,000.00
7116 · Industry Event	0.00	7,500.00	0.00	45,000.00	90,000.00
7120 · Special Meals / Events	0.00	166.67	0.00	1,000.02	2,000.00
7121 · Conference Planning	95.97	166.67	95.97	1,000.02	2,000.00
7123 · Staff Travel / Photographer	0.00	416.67	0.00	2,500.02	5,000.00
7124 · General Sesssions	0.00	3,666.67	0.00	22,000.02	44,000.00
7125 · Learning Sessions	0.00	2,500.00	0.00	15,000.00	30,000.00
7130 · Annual Meeting	0.00	416.67	0.00	2,500.02	5,000.00
7131 · Misc. Conference	0.00	416.67	0.00	2,500.02	5,000.00
7132 · Conf. Temps	0.00	416.67	0.00	2,500.02	5,000.00
7136 · T-Shirt Cost	0.00	833.33	0.00	4,999.98	10,000.00
7138 · Chapter Tables	0.00	16.67	0.00	100.02	200.00
7100 · Conference. - Other	0.00		0.00	0.00	0.00
Total 7100 · Conference.	95.97	36,516.68	49,265.85	219,100.08	438,200.00

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7200 · PCS					
7201 · PCS	2,259.08	7,916.67	69,335.72	47,500.02	95,000.00
Total 7200 · PCS	2,259.08	7,916.67	69,335.72	47,500.02	95,000.00
7300 · Training.					
7309 · Administrative Academy	6,000.00	750.00	12,165.23	4,500.00	9,000.00
7310 · Managers Academy	0.00	916.67	0.00	5,500.02	11,000.00
Total 7300 · Training.	6,000.00	1,666.67	12,165.23	10,000.02	20,000.00
7400 · Pass Through.					
7405 · SNA- TX Delegation Dinner/Misc.	0.00	375.00	3,000.00	2,250.00	4,500.00
7407 · Sales Tax	0.00	16.67	52.00	100.02	200.00
Total 7400 · Pass Through.	0.00	391.67	3,052.00	2,350.02	4,700.00
7500 · Publications					
7502 · Graphic Designer	3,800.00	3,800.00	22,800.00	22,800.00	45,600.00
Total 7500 · Publications	3,800.00	3,800.00	22,800.00	22,800.00	45,600.00
7600 · Board of Directors.					
7601 · Executive Committee	3,761.20	3,750.00	13,577.66	22,500.00	45,000.00
7602 · Public Policy & Legislative	402.61	541.67	2,232.25	3,250.02	6,500.00
7603 · Membership	32.03	125.00	615.72	750.00	1,500.00
7604 · Organizational Affairs	0.00	100.00	467.37	600.00	1,200.00
7605 · Education	309.39	166.67	4,129.43	1,000.02	2,000.00
7606 · Area Representatives	1,871.34	833.33	8,787.15	4,999.98	10,000.00
7607 · BOC - Past President's Advisory	0.00		0.00	0.00	0.00
7609 · Nominating Committee	0.00	83.33	797.00	499.98	1,000.00
7610 · Industry Committee	0.00	166.67	840.12	1,000.02	2,000.00
7612 · Board of Dir. Meeting	18,298.43	791.67	21,519.12	4,750.02	9,500.00
7613 · Parliamentarian	0.00	83.33	629.91	499.98	1,000.00
7614 · Other Authorized meetings	0.00		377.58	0.00	0.00
7619 · Leadership Camp	0.00		0.00	0.00	0.00
Total 7600 · Board of Directors.	24,675.00	6,641.67	53,973.31	39,850.02	79,700.00
7700 · Headquarters.					
7701 · Rent	4,301.80	4,416.67	28,516.32	26,500.02	53,000.00
7702 · Staff Travel & Meetings	26.47	1,333.33	2,148.90	7,999.98	16,000.00
7702A · Staff Training	0.00	500.00	0.00	3,000.00	6,000.00
7703 · Office Supplies	381.39	333.33	1,346.20	1,999.98	4,000.00
7704 · Misc. Expense	0.00	250.00	1,860.40	1,500.00	3,000.00
7705 · Printing	2,036.18	416.67	3,440.21	2,500.02	5,000.00
7706 · Telephone	317.44	416.67	1,754.64	2,500.02	5,000.00
7707 · Postage	0.00	750.00	7,345.82	4,500.00	9,000.00
7708 · Banking Fees	30.00	8.33	30.00	49.98	100.00
7709 · S/C Merchant Account	4,071.40	616.67	12,106.65	3,700.02	7,400.00

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7710 · PC & Server Maintenance	1,482.56	1,500.00	9,660.29	9,000.00	18,000.00
7711 · Professional - Dues	0.00	127.58	405.00	765.48	1,531.00
7712 · Capital Outlay	0.00		20,925.00	0.00	0.00
7713 · Copier Maintenance Agreement	1,189.99	1,166.67	6,532.28	7,000.02	14,000.00
7715 · Property Tax	0.00	66.67	130.04	400.02	800.00
7716 · Insurance (G/L,Event,W/C)	0.00	416.67	4,821.00	2,500.02	5,000.00
7718 · Marketing	257.23	416.67	2,843.30	2,500.02	5,000.00
7720 · Ballot Systems	0.00	416.67	0.00	2,500.02	5,000.00
7722 · Temp Fees	0.00		0.00	0.00	0.00
7723 · Database Maintenance	0.00		0.00	0.00	0.00
7725 · Depreciation Expense	0.00		0.00	0.00	0.00
Total 7700 · Headquarters.	14,094.46	13,152.60	103,866.05	78,915.60	157,831.00
7800 · Staff					
7801 · Gross Wages					
7809 · Contract /WC Chargeback/Intuit	2,921.49		18,794.15	0.00	0.00
7801 · Gross Wages - Other	16,450.82	28,666.67	101,826.01	172,000.02	344,000.00
Total 7801 · Gross Wages	19,372.31	28,666.67	120,620.16	172,000.02	344,000.00
7802 · Company Medicare	233.10	415.67	1,442.38	2,494.02	4,988.00
7803 · Company FICA	996.72	1,777.33	6,167.49	10,663.98	21,328.00
7804 · FUTA (Federal Unemployment)	7.75	28.00	96.68	168.00	336.00
7805 · SUI (State Unemployment Tax)	8.23	47.25	50.28	283.50	567.00
7807 · Retirement Benefits	1,645.07	2,866.67	10,182.52	17,200.02	34,400.00
7808 · Employee Medical Insurance	1,552.60	3,500.00	10,878.32	21,000.00	42,000.00
Total 7800 · Staff	23,815.78	37,301.59	149,437.83	223,809.54	447,619.00
7900 · Outside Services.					
7902 · Website Design & Hosting	4,934.25	1,250.00	7,531.55	7,500.00	15,000.00
7903 · Accounting	600.00	1,166.67	12,600.00	7,000.02	14,000.00
7904 · Legal Fees	1,541.00	208.33	5,501.07	1,249.98	2,500.00
Total 7900 · Outside Services.	7,075.25	2,625.00	25,632.62	15,750.00	31,500.00
8000 · Scholarships / Education	0.00	750.00	0.00	4,500.00	9,000.00
Total Expense	81,815.54	110,762.55	489,528.61	664,575.30	1,329,150.00
Net Ordinary Income	89,872.46	-0.04	421,280.48	-0.24	0.00

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Accrual Basis

TASN
Profit & Loss Budget Performance
February 2024

	<u>Feb 24</u>	<u>Budget</u>	<u>Sep '23 - Feb 24</u>	<u>YTD Budget</u>	<u>Annual Budget</u>
Other Income/Expense					
Other Income					
1915 · Unrealized/Realized Gain (Loss)	14,325.87		48,240.24	0.00	0.00
Total Other Income	14,325.87		48,240.24	0.00	0.00
Net Other Income	14,325.87	0.00	48,240.24	0.00	0.00
Net Income	<u>104,198.33</u>	<u>-0.04</u>	<u>469,520.72</u>	<u>-0.24</u>	<u>0.00</u>