

TASN
Profit & Loss Budget Performance
February 2022

	Feb 22	Budget	Sep '21 - Feb 22	YTD Budget	Annual Budget
Ordinary Income/Expense					
Income					
4000 · Scholarship / Education	0.00	989.58	0.00	5,937.48	11,875.00
4050 · Grants and Contracts	0.00		0.00	0.00	0.00
4100 · Conference					
4101 · Exhibits	28,110.00	24,552.08	340,850.00	147,312.48	294,625.00
4101A · Kitchen Space Rental / ICE	0.00	0.00	0.00	0.00	0.00
4102 · \$275 Ind. Event	0.00	6,385.42	0.00	38,312.52	76,625.00
4103 · Registration					
A · Early Bird	10,650.00	23,625.00	12,540.00	141,750.00	283,500.00
B · Regular	0.00	1,333.33	0.00	7,999.98	16,000.00
Total 4103 · Registration	10,650.00	24,958.33	12,540.00	149,749.98	299,500.00
4105 · Non-Member Packet	0.00	833.33	0.00	4,999.98	10,000.00
4107 · One Day Reg.	0.00		0.00	0.00	0.00
4108 · Retired Registration	0.00	33.33	0.00	199.98	400.00
4110 · Onsite	0.00	416.67	0.00	2,500.02	5,000.00
4115 · Meals / Evening Event	0.00		0.00	0.00	0.00
4126 · Seminars					
4126 N · Train the Trainer (I,II,III)	0.00	0.00	0.00	0.00	0.00
4126 O · Sanitation	0.00	0.00	0.00	0.00	0.00
4126 P · Safety	0.00	0.00	0.00	0.00	0.00
4126 W · Grant Writing	0.00	0.00	0.00	0.00	0.00
4126 · Seminars - Other	0.00	416.67	0.00	2,500.02	5,000.00
Total 4126 · Seminars	0.00	416.67	0.00	2,500.02	5,000.00
4131 · Misc. Conference	0.00		0.00	0.00	0.00
4132 · Chapter Tables	0.00	16.67	0.00	100.02	200.00
4134 · Annual Sponsors	0.00	2,916.67	0.00	17,500.02	35,000.00
Total 4100 · Conference	38,760.00	60,529.17	353,390.00	363,175.02	726,350.00
4200 · PCS.					
4201 · PCS Sponsorship	11,300.00	2,500.00	16,800.00	15,000.00	30,000.00
4202 · PCS Registration	20,750.00	6,562.50	68,050.00	39,375.00	78,750.00
Total 4200 · PCS.	32,050.00	9,062.50	84,850.00	54,375.00	108,750.00
4300 · Training					
4302 · TASN Certification	1,000.00	2,500.00	5,340.00	15,000.00	30,000.00
4303 · Cont. Education Workshops	0.00	0.00	0.00	0.00	0.00
4309 · Administrative Academy	0.00	916.67	8,800.00	5,500.02	11,000.00
4310 · Managers Academy	0.00	1,316.67	0.00	7,900.02	15,800.00
Total 4300 · Training	1,000.00	4,733.34	14,140.00	28,400.04	56,800.00

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4400 · Pass Through					
4407 · Sales Tax	0.00	16.67	0.00	100.02	200.00
Total 4400 · Pass Through	0.00	16.67	0.00	100.02	200.00
4450 · TASNews /Advertising	0.00	2,916.67	8,400.00	17,500.02	35,000.00
4500 · Membership Dues					
4501 · State Dues (Membership Dues)	10,526.00	13,750.00	122,571.33	82,500.00	165,000.00
4502 · Industry Dues (Membership D...	4,825.00	3,083.33	28,687.50	18,499.98	37,000.00
Total 4500 · Membership Dues	15,351.00	16,833.33	151,258.83	100,999.98	202,000.00
4600 · Board of Directors					
4619 · TASN Leadership Camp	0.00	625.00	0.00	3,750.00	7,500.00
Total 4600 · Board of Directors	0.00	625.00	0.00	3,750.00	7,500.00
4700 · Headquarters					
4704 · Misc. Income	210.00	125.00	385.14	750.00	1,500.00
4708 · Invest. Interest and Dividends	-848.86	2,500.00	-19,519.87	15,000.00	30,000.00
4717 · Emporium	0.00		0.00	0.00	0.00
4721 · SNA LAC Sponsors/ Guests	3,950.00	416.67	3,950.00	2,500.02	5,000.00
4723 · Directors List/ Labels	0.00	0.00	0.00	0.00	0.00
Total 4700 · Headquarters	3,311.14	3,041.67	-15,184.73	18,250.02	36,500.00
Total Income	90,472.14	98,747.93	596,854.10	592,487.58	1,184,975.00
Gross Profit	90,472.14	98,747.93	596,854.10	592,487.58	1,184,975.00
Expense					
66900 · Reconciliation Discrepancies	0.00		0.00	0.00	0.00
7100 · Conference.					
7101 · Exhibits	0.00	3,900.00	0.00	23,400.00	46,800.00
7102 · Registration	0.00	2,500.00	0.00	15,000.00	30,000.00
7111 · Facilities	0.00	3,333.33	-1,982.75	19,999.98	40,000.00
7112 · Awards / Trophies/ Ribbons	0.00	208.33	0.00	1,249.98	2,500.00
7113 · Awards Ceremony	0.00	375.00	0.00	2,250.00	4,500.00
7115 · Banquet	0.00	6,250.00	0.00	37,500.00	75,000.00
7116 · Industry Event	0.00	7,500.00	0.00	45,000.00	90,000.00
7120 · Special Meals / Events	0.00	333.33	0.00	1,999.98	4,000.00
7121 · Conference Planning	0.00	125.00	572.16	750.00	1,500.00
7123 · Staff Travel / Photographer	0.00	375.00	0.00	2,250.00	4,500.00
7124 · General Sesssions	0.00	3,333.33	4,750.00	19,999.98	40,000.00
7125 · Learning Sessions	0.00	2,083.33	0.00	12,499.98	25,000.00
7130 · Annual Meeting	0.00	458.33	0.00	2,749.98	5,500.00
7131 · Misc. Conference	0.00	541.67	0.00	3,250.02	6,500.00
7132 · Conf. Temps	0.00	416.67	0.00	2,500.02	5,000.00
7136 · T-Shirt Cost	0.00	625.00	2,214.77	3,750.00	7,500.00

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7138 · Chapter Tables	0.00	41.67	0.00	250.02	500.00
7100 · Conference. - Other	0.00	0.00	0.00	0.00	0.00
Total 7100 · Conference.	0.00	32,399.99	5,554.18	194,399.94	388,800.00
7200 · PCS					
7201 · PCS	13,185.96	6,666.67	19,724.64	40,000.02	80,000.00
7200 · PCS - Other	0.00	0.00	0.00	0.00	0.00
Total 7200 · PCS	13,185.96	6,666.67	19,724.64	40,000.02	80,000.00
7300 · Training.					
7309 · Administrative Academy	0.00	583.33	5,271.95	3,499.98	7,000.00
7310 · Managers Academy	0.00	666.67	0.00	4,000.02	8,000.00
Total 7300 · Training.	0.00	1,250.00	5,271.95	7,500.00	15,000.00
7400 · Pass Through.					
7405 · SNA- TX Delegation Dinner/Mi...	0.00	375.00	1,500.00	2,250.00	4,500.00
7407 · Sales Tax	0.00	16.67	0.00	100.02	200.00
Total 7400 · Pass Through.	0.00	391.67	1,500.00	2,350.02	4,700.00
7500 · Publications					
7501 · TASNews	0.00	0.00	4,500.00	0.00	0.00
7502 · Graphic Designer	0.00	2,083.33	4,500.00	12,499.98	25,000.00
Total 7500 · Publications	0.00	2,083.33	9,000.00	12,499.98	25,000.00
7600 · Board of Directors.					
7601 · Executive Committee	2,807.45	3,000.00	10,447.62	18,000.00	36,000.00
7602 · Public Policy & Legislative	758.09	541.67	3,935.27	3,250.02	6,500.00
7603 · Membership	0.00	208.33	480.61	1,249.98	2,500.00
7604 · Organizational Affairs	0.00	125.00	356.77	750.00	1,500.00
7605 · Education	275.23	208.33	760.56	1,249.98	2,500.00
7606 · Area Representatives	580.67	1,000.00	2,364.34	6,000.00	12,000.00
7607 · BOC - Past President's Advis...	0.00	125.00	0.00	750.00	1,500.00
7609 · Nominating Committee	0.00	125.00	0.00	750.00	1,500.00
7610 · Industry Committee	0.00	166.67	1,764.62	1,000.02	2,000.00
7612 · Board of Dir. Meeting	0.00	416.67	2,769.52	2,500.02	5,000.00
7613 · Parliamentarian	0.00	125.00	0.00	750.00	1,500.00
7614 · Other Authorized meetings	0.00	83.33	17,802.15	499.98	1,000.00
7619 · Leadership Camp	0.00	416.67	0.00	2,500.02	5,000.00
Total 7600 · Board of Directors.	4,421.44	6,541.67	40,681.46	39,250.02	78,500.00

1:35 PM

03/17/22

Accrual Basis

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7700 · Headquarters.					
7701 · Rent	3,968.17	3,916.67	27,522.49	23,500.02	47,000.00
7702 · Staff Travel & Meetings	895.06	833.33	3,614.96	4,999.98	10,000.00
7702A · Staff Training	0.00	416.67	0.00	2,500.02	5,000.00
7703 · Office Supplies	0.00	416.67	1,028.64	2,500.02	5,000.00
7704 · Misc. Expense	53.34	416.67	1,974.43	2,500.02	5,000.00
7705 · Printing	668.99	889.08	668.99	5,334.48	10,669.00
7706 · Telephone	217.44	500.00	1,823.15	3,000.00	6,000.00
7707 · Postage	2,000.00	916.67	6,189.55	5,500.02	11,000.00
7708 · Banking Fees	0.00	16.67	41.95	100.02	200.00
7709 · S/C Merchant Account	1,969.93	833.33	4,721.26	4,999.98	10,000.00
7710 · PC & Server Maintenance	1,281.68	1,500.00	9,960.89	9,000.00	18,000.00
7711 · Professional - Dues	0.00	183.33	902.50	1,099.98	2,200.00
7712 · Capital Outlay	0.00	250.00	0.00	1,500.00	3,000.00
7713 · Copier Maintenance Agreement	15.40	1,166.67	4,751.58	7,000.02	14,000.00
7715 · Property Tax	0.00	54.17	772.65	325.02	650.00
7716 · Insurance (G/L,Event,W/C)	-2,050.00	541.67	4,426.00	3,250.02	6,500.00
7718 · Marketing	656.70	416.67	3,127.64	2,500.02	5,000.00
7719 · Classified Ads	0.00		0.00	0.00	0.00
7720 · Ballot Systems	0.00	291.67	0.00	1,750.02	3,500.00
7722 · Temp Fees	0.00	0.00	0.00	0.00	0.00
7723 · Database Maintenance	0.00	0.00	0.00	0.00	0.00
7725 · Depreciation Expense	0.00		0.00	0.00	0.00
7727 · Previous Years Transactions	0.00		0.00	0.00	0.00
7730 · Membership	0.00		0.00	0.00	0.00
7700 · Headquarters. - Other	0.00		265.27		
Total 7700 · Headquarters.	9,676.71	13,559.94	71,791.95	81,359.64	162,719.00
7800 · Staff					
7801 · Gross Wages					
7809 · Contract /WC Chargeback/l...	4,535.16	0.00	22,424.08	0.00	0.00
7801 · Gross Wages - Other	13,964.88	25,166.67	88,930.94	151,000.02	302,000.00
Total 7801 · Gross Wages	18,500.04	25,166.67	111,355.02	151,000.02	302,000.00
7802 · Company Medicare	199.31	364.92	1,269.33	2,189.52	4,379.00
7803 · Company FICA	852.25	1,560.33	5,427.43	9,361.98	18,724.00
7804 · FUTA (Federal Unemployment)	20.03	28.00	84.00	168.00	336.00
7805 · SUI (State Unemployment Tax)	11.28	47.25	50.53	283.50	567.00
7807 · Retirement Benefits	1,396.47	2,500.00	7,991.88	15,000.00	30,000.00
7808 · Employee Medical Insurance	1,379.25	3,062.50	11,937.29	18,375.00	36,750.00
7800 · Staff - Other	0.00	0.00	0.00	0.00	0.00
Total 7800 · Staff	22,358.63	32,729.67	138,115.48	196,378.02	392,756.00

1:35 PM

03/17/22

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7900 · Outside Services.					
7902 · Website Design & Hosting	1,034.02	1,333.33	5,024.76	7,999.98	16,000.00
7903 · Accounting	13,250.00	1,166.67	13,250.00	7,000.02	14,000.00
7904 · Legal Fees	0.00	208.33	2,291.50	1,249.98	2,500.00
Total 7900 · Outside Services.	14,284.02	2,708.33	20,566.26	16,249.98	32,500.00
8000 · Scholarships / Education	0.00	416.67	0.00	2,500.02	5,000.00
Total Expense	63,926.76	98,747.94	312,205.92	592,487.64	1,184,975.00
Net Ordinary Income	26,545.38	-0.01	284,648.18	-0.06	0.00
Other Income/Expense					
Other Income					
1915 · Unrealized/Realized Gain (Loss)	-870.53	0.00	-4,191.47	0.00	0.00
Total Other Income	-870.53	0.00	-4,191.47	0.00	0.00
Net Other Income	-870.53	0.00	-4,191.47	0.00	0.00
Net Income	25,674.85	-0.01	280,456.71	-0.06	0.00