

TASN Profit & Loss Budget Performance February 2021

	Feb 21	Budget	Sep '20 - Feb 21	YTD Budget	Annual Budget
Ordinary Income/Expense					
Income					
4000 · Scholarship / Education	0.00	1,083.33	0.00	6,499.98	13,000.00
4050 · Grants and Contracts	0.00	0.00	0.00	0.00	0.00
4100 · Conference					
4101 · Exhibits	17,560.00	32,625.00	360,890.00	195,750.00	391,500.00
4101A · Kitchen Space Rental / ICE	0.00	0.00	0.00	0.00	0.00
4102 · \$275 Ind. Event	0.00	6,645.83	0.00	39,874.98	79,750.00
4103 · Registration					
A · Early Bird	2,110.00	27,000.00	8,050.00	162,000.00	324,000.00
B · Regular	0.00	2,000.00	0.00	12,000.00	24,000.00
Total 4103 · Registration	2,110.00	29,000.00	8,050.00	174,000.00	348,000.00
4105 · Non-Member Packet	0.00	504.17	0.00	3,025.02	6,050.00
4107 · One Day Reg.	0.00	250.00	0.00	1,500.00	3,000.00
4108 · Retired Registration	0.00	25.00	0.00	150.00	300.00
4110 · Onsite	0.00	891.67	0.00	5,350.02	10,700.00
4115 · Meals / Evening Event	0.00	0.00	0.00	0.00	0.00
4126 · Seminars					
4126 N · Train the Trainer (I,II,III)	0.00	0.00	0.00	0.00	0.00
4126 O · Sanitation	0.00	0.00	0.00	0.00	0.00
4126 P · Safety	0.00	0.00	0.00	0.00	0.00
4126 W · Grant Writing	0.00	0.00	120.00	0.00	0.00
4126 · Seminars - Other	0.00	416.67	0.00	2,500.02	5,000.00
Total 4126 · Seminars	0.00	416.67	120.00	2,500.02	5,000.00
4131 · Misc. Conference	0.00	0.00	0.00	0.00	0.00
4132 · Chapter Tables	0.00	25.00	0.00	150.00	300.00
4134 · Annual Sponsors	0.00	3,333.33	0.00	19,999.98	40,000.00
Total 4100 · Conference	19,670.00	73,716.67	369,060.00	442,300.02	884,600.00
4200 · PCS.					
4201 · PCS Sponsorship	1,700.00	2,500.00	1,700.00	15,000.00	30,000.00
4202 · PCS Registration	900.00	8,625.00	2,700.00	51,750.00	103,500.00
Total 4200 · PCS.	2,600.00	11,125.00	4,400.00	66,750.00	133,500.00
4300 · Training					
4302 · TASN Certification	600.00	4,418.67	7,060.00	26,512.02	53,024.00
4303 · Cont. Education Workshops	-15.00		310.00		
4309 · Administrative Academy	0.00	916.67	0.00	5,500.02	11,000.00
4310 · Managers Academy	0.00	1,975.00	0.00	11,850.00	23,700.00
4300 · Training - Other	0.00		0.00		
Total 4300 · Training	585.00	7,310.34	7,370.00	43,862.04	87,724.00

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4400 · Pass Through					
4407 · Sales Tax	0.00	16.67	-0.78	100.02	200.00
Total 4400 · Pass Through	0.00	16.67	-0.78	100.02	200.00
4450 · TASNews /Advertising	4,656.00	2,916.67	14,236.00	17,500.02	35,000.00
4500 · Membership Dues					
4501 · State Dues (Membership Dues)	5,030.00	13,208.17	113,808.29	79,249.02	158,498.00
4502 · Industry Dues (Membership Dues)	2,598.00	2,849.92	25,373.17	17,099.52	34,199.00
Total 4500 · Membership Dues	7,628.00	16,058.09	139,181.46	96,348.54	192,697.00
4700 · Headquarters					
4704 · Misc. Income	30.10	208.33	727.93	1,249.98	2,500.00
4708 · Invest. Interest and Dividends	-908.73	2,083.33	267.77	12,499.98	25,000.00
4717 · Emporium					
4717 · Emporium - Other	0.00	0.00	0.00	0.00	0.00
Total 4717 · Emporium	0.00	0.00	0.00	0.00	0.00
4721 · SNA LAC Sponsors/ Guests	0.00	416.67	0.00	2,500.02	5,000.00
4723 · Directors List/ Labels	250.00	0.00	596.60	0.00	0.00
Total 4700 · Headquarters	-628.63	2,708.33	1,592.30	16,249.98	32,500.00
Total Income	34,510.37	114,935.10	535,838.98	689,610.60	1,379,221.00
Gross Profit	34,510.37	114,935.10	535,838.98	689,610.60	1,379,221.00
Expense					
66900 · Reconciliation Discrepancies	0.00	0.00	0.00	0.00	0.00
7100 · Conference.					
7101 · Exhibits	0.00	6,250.00	1,748.24	37,500.00	75,000.00
7102 · Registration	0.00	2,916.66	0.00	17,499.96	35,000.00
7111 · Facilities	0.00	3,240.00	49,880.00	19,440.00	38,880.00
7112 · Awards / Trophies/ Ribbons	0.00	208.33	0.00	1,249.98	2,500.00
7113 · Awards Ceremony	0.00	583.33	0.00	3,499.98	7,000.00
7115 · Banquet	0.00	8,750.00	0.00	52,500.00	105,000.00
7116 · Industry Event	0.00	8,333.33	0.00	49,999.98	100,000.00
7120 · Special Meals / Events	0.00	333.33	0.00	1,999.98	4,000.00
7121 · Conference Planning	0.00	245.45	0.00	1,472.70	2,945.50
7123 · Staff Travel / Photographer	0.00	375.00	0.00	2,250.00	4,500.00
7124 · General Sessions	0.00	5,000.00	0.00	30,000.00	60,000.00
7125 · Learning Sessions	0.00	2,500.00	0.00	15,000.00	30,000.00
7130 · Annual Meeting	0.00	666.66	0.00	3,999.96	8,000.00
7131 · Misc. Conference	0.00	541.67	0.00	3,250.02	6,500.00
7132 · Conf. Temps	0.00	833.33	0.00	4,999.98	10,000.00
7136 · T-Shirt Cost	0.00	625.00	0.00	3,750.00	7,500.00

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7137 · Emporium Items	0.00		0.00	0.00	0.00
7138 · Chapter Tables	0.00	41.67	0.00	250.02	500.00
Total 7100 · Conference.	0.00	41,443.76	51,628.24	248,662.56	497,325.50
7200 · PCS					
7201 · PCS	0.00	8,333.33	250.00	49,999.98	100,000.00
Total 7200 · PCS	0.00	8,333.33	250.00	49,999.98	100,000.00
7300 · Training.					
7309 · Directors Academy	0.00	583.33	0.00	3,499.98	7,000.00
7310 · Managers Academy	0.00	666.67	936.32	4,000.02	8,000.00
Total 7300 · Training.	0.00	1,250.00	936.32	7,500.00	15,000.00
7400 · Pass Through.					
7405 · SNA- TX Delegation Dinner/Misc.	0.00	391.67	0.00	2,350.02	4,700.00
7407 · Sales Tax	0.00	16.67	0.00	100.02	200.00
Total 7400 · Pass Through.	0.00	408.34	0.00	2,450.04	4,900.00
7500 · Publications					
7501 · TASNews	0.00	625.00	380.00	3,750.00	7,500.00
7502 · Graphic Designer	4,600.00	1,916.67	9,290.00	11,500.02	23,000.00
Total 7500 · Publications	4,600.00	2,541.67	9,670.00	15,250.02	30,500.00
7600 · Board of Directors.					
7601 · Executive Committee	199.00	2,583.33	594.00	15,499.98	31,000.00
7602 · Public Policy & Legislative	0.00	541.67	199.00	3,250.02	6,500.00
7603 · Membership	0.00	208.33	0.00	1,249.98	2,500.00
7604 · Organizational Affairs	0.00	125.00	0.00	750.00	1,500.00
7605 · Education	0.00	208.33	6,232.53	1,249.98	2,500.00
7606 · Area Representatives	0.00	666.66	0.00	3,999.96	8,000.00
7607 · BOC - Past President's Advisory	0.00	125.00	0.00	750.00	1,500.00
7609 · Nominating Committee	0.00	125.00	0.00	750.00	1,500.00
7610 · Industry Committee	0.00	166.67	0.00	1,000.02	2,000.00
7612 · Board of Dir. Meeting	0.00	416.66	0.00	2,499.96	5,000.00
7613 · Parliamentarian	0.00	125.00	0.00	750.00	1,500.00
7614 · Other Authorized meetings	0.00	0.00	0.00	0.00	0.00
7619 · Leadership Camp	0.00	0.00	0.00	0.00	0.00
Total 7600 · Board of Directors.	199.00	5,291.65	7,025.53	31,749.90	63,500.00

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7700 · Headquarters.					
7701 · Rent	6,000.00	6,000.00	36,000.00	36,000.00	72,000.00
7702 · Staff Travel & Meetings	27.55	1,083.33	388.23	6,499.98	13,000.00
7702A · Staff Training	0.00	500.00	0.00	3,000.00	6,000.00
7703 · Office Supplies	224.84	416.67	932.33	2,500.02	5,000.00
7704 · Misc. Expense	974.25	333.33	5,985.28	1,999.98	4,000.00
7705 · Printing	0.00	750.00	1,949.58	4,500.00	9,000.00
7706 · Telephone	217.33	333.33	1,943.98	1,999.98	4,000.00
7707 · Postage	1,030.38	1,166.67	8,128.71	7,000.02	14,000.00
7708 · Banking Fees	0.00	16.67	57.33	100.02	200.00
7709 · S/C Merchant Account	1,277.21	2,369.21	7,250.35	14,215.26	28,430.50
7710 · PC & Server Maintenance	1,182.63	633.33	4,258.31	3,799.98	7,600.00
7711 · Professional - Dues	0.00	183.33	132.50	1,099.98	2,200.00
7712 · Capital Outlay	547.95	83.33	547.95	499.98	1,000.00
7713 · Copier Maintenance Agreement	1,501.03	1,166.67	6,613.41	7,000.02	14,000.00
7715 · Property Tax	0.00	54.17	825.91	325.02	650.00
7716 · Insurance (G/L,Event,W/C)	0.00	541.67	4,565.00	3,250.02	6,500.00
7718 · Marketing	357.01	416.67	1,502.76	2,500.02	5,000.00
7719 · Classified Ads	0.00	0.00	0.00	0.00	0.00
7720 · Ballot Systems	0.00	583.33	0.00	3,499.98	7,000.00
7723 · Database Maintenance	0.00	0.00	1,015.82	0.00	0.00
7725 · Depreciation Expense	0.00	0.00	0.00	0.00	0.00
7727 · Previous Years Transactions	0.00	0.00	0.00	0.00	0.00
7730 · Membership	0.00	0.00	7.95	0.00	0.00
Total 7700 · Headquarters.	13,340.18	16,631.71	82,105.40	99,790.26	199,580.50
7800 · Staff					
7801 · Gross Wages					
7809 · Contract /WC Chargeback/Intuit	38.66	0.00	97.12	0.00	0.00
7801 · Gross Wages - Other	20,559.16	27,083.33	139,194.18	162,499.98	325,000.00
Total 7801 · Gross Wages	20,597.82	27,083.33	139,291.30	162,499.98	325,000.00
7802 · Company Medicare	292.09	392.70	1,998.00	2,356.20	4,712.50
7803 · Company FICA	1,248.92	1,679.16	8,628.68	10,074.96	20,150.00
7804 · FUTA (Federal Unemployment)	61.13	23.33	165.05	139.98	280.00
7805 · SUI (State Unemployment Tax)	32.01	39.37	91.91	236.22	472.50
7807 · Retirement Benefits	2,011.03	2,275.00	8,662.78	13,650.00	27,300.00
7808 · Employee Medical Insurance	2,490.98	3,750.00	19,188.49	22,500.00	45,000.00
Total 7800 · Staff	26,733.98	35,242.89	178,026.21	211,457.34	422,915.00

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Accrual Basis

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7900 · Outside Services.					
7902 · Website Design & Hosting	2,923.83	1,666.67	9,563.46	10,000.02	20,000.00
7903 · Accounting	0.00	1,166.67	0.00	7,000.02	14,000.00
7904 · Legal Fees	723.00	541.66	6,605.50	3,249.96	6,500.00
Total 7900 · Outside Services.	3,646.83	3,375.00	16,168.96	20,250.00	40,500.00
8000 · Scholarships / Education	0.00	416.67	0.00	2,500.02	5,000.00
Total Expense	48,519.99	114,935.02	345,810.66	689,610.12	1,379,221.00
Net Ordinary Income	-14,009.62	0.08	190,028.32	0.48	0.00
Other Income/Expense					
Other Income					
1915 · Unrealized/Realized Gain (Loss)	10,223.24	0.00	53,099.07	0.00	0.00
Total Other Income	10,223.24	0.00	53,099.07	0.00	0.00
Net Other Income	10,223.24	0.00	53,099.07	0.00	0.00
Net Income	-3,786.38	0.08	243,127.39	0.48	0.00