

TASN Profit & Loss Budget Performance August 2020

	Aug 20	Budget	Sep '19 - Aug 20	YTD Budget	Annual Budget
Ordinary Income/Expense					
Income					
4000 · Scholarship / Education	0.00	1,031.25	4,750.00	12,375.00	12,375.00
4050 · Grants and Contracts	0.00	0.00	0.00	0.00	0.00
4100 · Conference					
4101 · Exhibits	100.00	32,062.50	100.00	384,750.00	384,750.00
4101A · Kitchen Space Rental / ICE	0.00	0.00	0.00	0.00	0.00
4102 · \$275 Ind. Event	0.00	7,125.00	0.00	85,500.00	85,500.00
4103 · Registration					
A · Early Bird	0.00	24,750.00	0.00	297,000.00	297,000.00
B · Regular	0.00	2,583.37	0.00	31,000.00	31,000.00
Total 4103 · Registration	0.00	27,333.37	0.00	328,000.00	328,000.00
4105 · Non-Member Packet	0.00	391.63	0.00	4,700.00	4,700.00
4107 · One Day Reg.	0.00	166.63	0.00	2,000.00	2,000.00
4108 · Retired Registration	0.00	25.00	0.00	300.00	300.00
4110 · Onsite	0.00	333.37	0.00	4,000.00	4,000.00
4115 · Meals / Evening Event	0.00	0.00	0.00	0.00	0.00
4126 · Seminars					
4126 N · Train the Trainer (I,II,III)	0.00	0.00	0.00	0.00	0.00
4126 O · Sanitation	0.00	0.00	0.00	0.00	0.00
4126 P · Safety	0.00	0.00	0.00	0.00	0.00
4126 U · Financial Management	0.00	0.00	0.00	0.00	0.00
4126 W · Grant Writing	0.00	0.00	0.00	0.00	0.00
4126 · Seminars - Other	0.00	416.63	0.00	5,000.00	5,000.00
Total 4126 · Seminars	0.00	416.63	0.00	5,000.00	5,000.00
4131 · Misc. Conference	0.00	0.00	0.00	0.00	0.00
4132 · Chapter Tables	0.00	41.63	0.00	500.00	500.00
4134 · Annual Sponsors	0.00	4,166.63	0.00	50,000.00	50,000.00
Total 4100 · Conference	100.00	72,062.39	100.00	864,750.00	864,750.00
4200 · Industry Seminar					
4201 · TASN Industry Seminar Sponsor	0.00	2,916.63	22,000.00	35,000.00	35,000.00
4202 · TASN Industry Seminar Reg.	0.00	7,312.50	85,625.00	87,750.00	87,750.00
Total 4200 · Industry Seminar	0.00	10,229.13	107,625.00	122,750.00	122,750.00
4300 · Training					
4302 · TASN Certification	1,500.00	4,418.63	12,479.00	53,024.00	53,024.00
4309 · Administrative Academy	0.00	916.63	6,600.00	11,000.00	11,000.00
4310 · Managers Academy	0.00	1,316.63	7,505.00	15,800.00	15,800.00
Total 4300 · Training	1,500.00	6,651.89	26,584.00	79,824.00	79,824.00

TASN
Profit & Loss Budget Performance
August 2020

	Aug 20	Budget	Sep '19 - Aug 20	YTD Budget	Annual Budget
4400 · Pass Through					
4407 · Sales Tax	0.00	16.63	9.53	200.00	200.00
Total 4400 · Pass Through	0.00	16.63	9.53	200.00	200.00
4450 · TASNews /Advertising	660.00	7,916.63	23,375.00	95,000.00	95,000.00
4500 · Membership Dues					
4501 · State Dues (Membership Dues)	-41,133.29	12,823.38	129,625.14	153,881.00	153,881.00
4502 · Industry Dues (Membership Dues)	-8,778.17	2,766.88	36,430.58	33,203.00	33,203.00
Total 4500 · Membership Dues	-49,911.46	15,590.26	166,055.72	187,084.00	187,084.00
4700 · Headquarters					
4704 · Misc. Income	20.00	250.00	-294.32	3,000.00	3,000.00
4708 · Invest. Interest and Dividends	-820.99	5,416.63	67,501.33	65,000.00	65,000.00
4717 · Emporium	0.00	0.00	0.00	0.00	0.00
4721 · SNA LAC Sponsors/ Guests	0.00	0.00	5,150.00	5,000.00	5,000.00
4723 · Labels (Directory Mailing)	125.00	0.00	250.00	0.00	0.00
Total 4700 · Headquarters	-675.99	5,666.63	72,607.01	73,000.00	73,000.00
Total Income	-48,327.45	119,164.81	401,106.26	1,434,983.00	1,434,983.00
Gross Profit	-48,327.45	119,164.81	401,106.26	1,434,983.00	1,434,983.00
Expense					
66900 · Reconciliation Discrepancies	0.00	0.00	0.00	0.00	0.00
7100 · Conference.					
7101 · Exhibits	0.00	5,000.00	10,981.75	60,000.00	60,000.00
7102 · Registration	0.00	2,500.00	0.00	30,000.00	30,000.00
7111 · Facillities	-40,298.00	3,083.37	5,000.00	37,000.00	37,000.00
7112 · Awards / Trophies/ Ribbons	0.00	333.37	2,638.17	4,000.00	4,000.00
7113 · Awards Ceremony	0.00	416.63	0.00	5,000.00	5,000.00
7115 · Banquet	0.00	8,333.37	0.00	100,000.00	100,000.00
7116 · Industry Event	0.00	6,916.63	1,074.00	83,000.00	83,000.00
7120 · Special Meals / Events	0.00	333.37	0.00	4,000.00	4,000.00
7121 · Conference Planning	0.00	125.00	202.97	1,500.00	1,500.00
7123 · Staff Travel / Photographer	0.00	291.63	890.00	3,500.00	3,500.00
7124 · General Sesssions	-398.37	4,416.63	2,500.00	53,000.00	53,000.00
7125 · Learning Sessions	0.00	2,000.00	146.00	24,000.00	24,000.00
7130 · Annual Meeting	0.00	458.37	0.00	5,500.00	5,500.00
7131 · Misc. Conference	0.00	541.63	78.90	6,500.00	6,500.00
7132 · Conf. Temps	0.00	416.63	0.00	5,000.00	5,000.00
7136 · T-Shirt Cost	0.00	625.00	0.00	7,500.00	7,500.00
7137 · Emporium Items	0.00	0.00	0.00	0.00	0.00
7138 · Chapter Tables	0.00	41.63	0.00	500.00	500.00
Total 7100 · Conference.	-40,696.37	35,833.26	23,511.79	430,000.00	430,000.00

TASN
Profit & Loss Budget Performance
August 2020

	Aug 20	Budget	Sep '19 - Aug 20	YTD Budget	Annual Budget
7200 · Industry Seminar.					
7201 · TASN Ind. Seminar	0.00	7,083.37	83,761.37	85,000.00	85,000.00
Total 7200 · Industry Seminar.	0.00	7,083.37	83,761.37	85,000.00	85,000.00
7300 · Training.					
7309 · Directors Academy	0.00	333.37	7,335.33	4,000.00	4,000.00
7310 · Managers Academy	3,400.00	833.37	3,400.00	10,000.00	10,000.00
Total 7300 · Training.	3,400.00	1,166.74	10,735.33	14,000.00	14,000.00
7400 · Pass Through.					
7405 · SNA- TX Delegation Dinner/Misc.	0.00	0.00	4,440.64	5,000.00	5,000.00
7407 · Sales Tax	0.00	16.63	0.00	200.00	200.00
Total 7400 · Pass Through.	0.00	16.63	4,440.64	5,200.00	5,200.00
7500 · Publications					
7501 · TASNews	8,430.00	3,500.00	38,933.65	42,000.00	42,000.00
7502 · Graphic Designer	4,500.00	7,200.00	17,600.00	43,200.00	43,200.00
Total 7500 · Publications	12,930.00	10,700.00	56,533.65	85,200.00	85,200.00
7600 · Board of Directors.					
7601 · Executive Committee	0.00	3,833.37	24,518.16	46,000.00	46,000.00
7602 · Public Policy & Legislative	0.00	541.63	3,973.44	6,500.00	6,500.00
7603 · Membership	0.00	208.37	225.71	2,500.00	2,500.00
7604 · Organizational Affairs	0.00	125.00	406.54	1,500.00	1,500.00
7605 · Education	0.00	208.37	932.93	2,500.00	2,500.00
7606 · Area Representatives	0.00	1,500.00	12,611.83	18,000.00	18,000.00
7607 · BOC - Past President's Advisory	0.00	125.00	0.00	1,500.00	1,500.00
7609 · Nominating Committee	0.00	125.00	855.15	1,500.00	1,500.00
7610 · Industry Committee	0.00	166.63	1,891.58	2,000.00	2,000.00
7612 · Board of Dir. Meeting	0.00	1,166.63	7,305.57	14,000.00	14,000.00
7613 · Parlimentarian	0.00	0.00	159.85	1,500.00	1,500.00
7614 · Other Authorized meetings	0.00	500.00	75.00	6,000.00	6,000.00
7619 · Leadership Camp	0.00	0.00	0.00	0.00	0.00
Total 7600 · Board of Directors.	0.00	8,500.00	52,955.76	103,500.00	103,500.00

TASN
Profit & Loss Budget Performance
August 2020

	Aug 20	Budget	Sep '19 - Aug 20	YTD Budget	Annual Budget
7700 · Headquarters.					
7701 · Rent	6,000.00	6,000.00	78,000.00	72,000.00	72,000.00
7702 · Staff Travel & Meetings	217.47	1,250.00	12,731.53	15,000.00	15,000.00
7702A · Staff Training	142.84	666.63	1,851.83	8,000.00	8,000.00
7703 · Office Supplies	107.34	500.00	3,097.95	6,000.00	6,000.00
7704 · Misc. Expense	2,199.48	333.37	7,988.39	4,000.00	4,000.00
7705 · Printing	0.00	750.00	7,781.00	9,000.00	9,000.00
7706 · Telephone	250.00	333.37	4,860.59	4,000.00	4,000.00
7707 · Postage	0.00	1,250.00	14,251.96	15,000.00	15,000.00
7708 · Banking Fees	0.00	16.63	242.50	200.00	200.00
7709 · S/C Merchant Account	0.00	2,410.19	14,450.45	28,922.50	28,922.50
7710 · PC & Server Maintenance	1,136.62	666.63	14,148.03	8,000.00	8,000.00
7711 · Professional - Dues	132.50	183.37	2,379.25	2,200.00	2,200.00
7712 · Capital Outlay	0.00	416.63	17,847.35	5,000.00	5,000.00
7713 · Copier Maintenance Agreement	1,028.59	1,166.63	12,456.23	14,000.00	14,000.00
7715 · Property Tax	0.00	41.63	222.04	500.00	500.00
7716 · Insurance (G/L,Event,W/C)	400.00	533.37	6,938.00	6,400.00	6,400.00
7718 · Marketing	143.91	666.63	5,748.78	8,000.00	8,000.00
7719 · Classified Ads	0.00	0.00	0.00	0.00	0.00
7720 · Ballot Systems	0.00	583.37	4,944.08	7,000.00	7,000.00
7723 · Database Maintenance	86.59	0.00	339.77	0.00	0.00
7725 · Depreciation Expense	0.00	0.00	0.00	0.00	0.00
7727 · Previous Years Transactions	0.00	0.00	0.00	0.00	0.00
7730 · Membership	0.00	0.00	0.00	0.00	0.00
Total 7700 · Headquarters.	11,845.34	17,768.45	210,279.73	213,222.50	213,222.50
7800 · Staff					
7801 · Gross Wages					
7809 · Contract /WC Chargeback/Intuit	0.00	0.00	203.22	0.00	0.00
7801 · Gross Wages - Other	32,452.78	29,583.37	345,304.88	355,000.00	355,000.00
Total 7801 · Gross Wages	32,452.78	29,583.37	345,508.10	355,000.00	355,000.00
7802 · Company Medicare	362.59	428.94	4,772.08	5,147.50	5,147.50
7803 · Company FICA	1,550.39	1,834.13	20,404.70	22,010.00	22,010.00
7804 · FUTA (Federal Unemployment)	0.00	28.00	252.00	336.00	336.00
7805 · SUI (State Unemployment Tax)	0.00	47.25	167.40	567.00	567.00
7807 · Retirement Benefits	0.00	2,941.63	23,634.62	35,300.00	35,300.00
7808 · Employee Medical Insurance	3,687.00	3,583.37	51,075.10	43,000.00	43,000.00
Total 7800 · Staff	38,052.76	38,446.69	445,814.00	461,360.50	461,360.50

TASN
Profit & Loss Budget Performance
August 2020

	Aug 20	Budget	Sep '19 - Aug 20	YTD Budget	Annual Budget
7900 · Outside Services.					
7902 · Website Design & Hosting	430.40	1,000.00	14,290.40	12,000.00	12,000.00
7903 · Accounting	0.00	0.00	13,250.00	14,000.00	14,000.00
7904 · Legal Fees	283.50	125.00	3,523.82	1,500.00	1,500.00
Total 7900 · Outside Services.	713.90	1,125.00	31,064.22	27,500.00	27,500.00
8000 · Scholarships / Education	0.00	833.37	2,750.00	10,000.00	10,000.00
Total Expense	26,245.63	121,473.51	921,846.49	1,434,983.00	1,434,983.00
Net Ordinary Income	-74,573.08	-2,308.70	-520,740.23	0.00	0.00
Other Income/Expense					
Other Income					
1915 · Unrealized/Realized Gain (Loss)	15,855.55	0.00	-87,339.92	0.00	0.00
Total Other Income	15,855.55	0.00	-87,339.92	0.00	0.00
Net Other Income	15,855.55	0.00	-87,339.92	0.00	0.00
Net Income	-58,717.53	-2,308.70	-608,080.15	0.00	0.00