

TASN Profit & Loss Budget Performance April 2022

	Apr 22	Budget	Sep '21 - Ap...	YTD Budget	Annual Bud...
Ordinary Income/Expense					
Income					
4000 · Scholarship / Education	0.00	989.58	0.00	7,916.64	11,875.00
4050 · Grants and Contracts	0.00		0.00	0.00	0.00
4100 · Conference					
4101 · Exhibits	20,540.00	24,552.08	389,990.00	196,416.64	294,625.00
4101A · Kitchen Space Rental / ICE	800.00	0.00	2,800.00	0.00	0.00
4102 · \$275 Ind. Event	0.00	6,385.42	0.00	51,083.36	76,625.00
4103 · Registration					
A · Early Bird	177,660.00	23,625.00	209,790.00	189,000.00	283,500.00
B · Regular	0.00	1,333.33	0.00	10,666.64	16,000.00
Total 4103 · Registration	177,660.00	24,958.33	209,790.00	199,666.64	299,500.00
4105 · Non-Member Packet	0.00	833.33	0.00	6,666.64	10,000.00
4107 · One Day Reg.	0.00		0.00	0.00	0.00
4108 · Retired Registration	100.00	33.33	100.00	266.64	400.00
4110 · Onsite	0.00	416.67	0.00	3,333.36	5,000.00
4115 · Meals / Evening Event	400.00		400.00	0.00	0.00
4126 · Seminars					
4126-Z · Nutrtnon 101	120.00		120.00		
4126-Y · Reimbursable Meals	570.00		690.00		
4126 N · Train the Trainer (I,II,III)	0.00	0.00	0.00	0.00	0.00
4126 O · Sanitation	0.00	0.00	0.00	0.00	0.00
4126 P · Safety	0.00	0.00	0.00	0.00	0.00
4126 W · Grant Writing	0.00	0.00	0.00	0.00	0.00
4126 · Seminars - Other	0.00	416.67	0.00	3,333.36	5,000.00
Total 4126 · Seminars	690.00	416.67	810.00	3,333.36	5,000.00
4131 · Misc. Conference	0.00		0.00	0.00	0.00
4132 · Chapter Tables	0.00	16.67	0.00	133.36	200.00
4134 · Annual Sponsors	15,050.00	2,916.67	41,949.00	23,333.36	35,000.00
Total 4100 · Conference	215,240.00	60,529.17	645,839.00	484,233.36	726,350.00
4200 · PCS.					
4201 · PCS Sponsorship	0.00	2,500.00	16,800.00	20,000.00	30,000.00
4202 · PCS Registration	0.00	6,562.50	68,050.00	52,500.00	78,750.00
Total 4200 · PCS.	0.00	9,062.50	84,850.00	72,500.00	108,750.00
4300 · Training					
4302 · TASN Certification	2,360.00	2,500.00	10,160.00	20,000.00	30,000.00
4303 · Cont. Education Workshops	0.00	0.00	0.00	0.00	0.00
4309 · Administrative Academy	0.00	916.67	8,800.00	7,333.36	11,000.00
4310 · Managers Academy	0.00	1,316.67	0.00	10,533.36	15,800.00
Total 4300 · Training	2,360.00	4,733.34	18,960.00	37,866.72	56,800.00

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4400 · Pass Through					
4407 · Sales Tax	0.00	16.67	0.00	133.36	200.00
Total 4400 · Pass Through	0.00	16.67	0.00	133.36	200.00
4450 · TASNews /Advertising	0.00	2,916.67	8,400.00	23,333.36	35,000.00
4500 · Membership Dues					
4501 · State Dues (Membership Dues)	13,039.00	13,750.00	146,868.33	110,000.00	165,000.00
4502 · Industry Dues (Membership Dues)	4,350.00	3,083.33	38,012.50	24,666.64	37,000.00
Total 4500 · Membership Dues	17,389.00	16,833.33	184,880.83	134,666.64	202,000.00
4600 · Board of Directors					
4619 · TASN Leadership Camp	0.00	625.00	0.00	5,000.00	7,500.00
Total 4600 · Board of Directors	0.00	625.00	0.00	5,000.00	7,500.00
4700 · Headquarters					
4704 · Misc. Income	20.00	125.00	436.14	1,000.00	1,500.00
4708 · Invest. Interest and Dividends	0.00	2,500.00	-20,316.64	20,000.00	30,000.00
4717 · Emporium	0.00		0.00	0.00	0.00
4721 · SNA LAC Sponsors/ Guests	0.00	416.67	3,950.00	3,333.36	5,000.00
4723 · Directors List/ Labels	0.00	0.00	0.00	0.00	0.00
Total 4700 · Headquarters	20.00	3,041.67	-15,930.50	24,333.36	36,500.00
Total Income	235,009.00	98,747.93	926,999.33	789,983.44	1,184,975.00
Gross Profit	235,009.00	98,747.93	926,999.33	789,983.44	1,184,975.00
Expense					
66900 · Reconciliation Discrepancies	0.00		0.00	0.00	0.00
7100 · Conference.					
7101 · Exhibits	1,420.13	3,900.00	1,420.13	31,200.00	46,800.00
7102 · Registration	0.00	2,500.00	0.00	20,000.00	30,000.00
7111 · Facilities	0.00	3,333.33	-6,982.75	26,666.64	40,000.00
7112 · Awards / Trophies/ Ribbons	0.00	208.33	0.00	1,666.64	2,500.00
7113 · Awards Ceremony	0.00	375.00	0.00	3,000.00	4,500.00
7115 · Banquet	0.00	6,250.00	0.00	50,000.00	75,000.00
7116 · Industry Event	20,000.00	7,500.00	40,000.00	60,000.00	90,000.00
7120 · Special Meals / Events	195.00	333.33	195.00	2,666.64	4,000.00
7121 · Conference Planning	209.41	125.00	781.57	1,000.00	1,500.00
7123 · Staff Travel / Photographer	0.00	375.00	0.00	3,000.00	4,500.00
7124 · General Sessions	0.00	3,333.33	4,750.00	26,666.64	40,000.00
7125 · Learning Sessions	0.00	2,083.33	0.00	16,666.64	25,000.00
7130 · Annual Meeting	0.00	458.33	0.00	3,666.64	5,500.00
7131 · Misc. Conference	0.00	541.67	0.00	4,333.36	6,500.00
7132 · Conf. Temps	0.00	416.67	0.00	3,333.36	5,000.00
7136 · T-Shirt Cost	0.00	625.00	2,214.77	5,000.00	7,500.00

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7138 · Chapter Tables	0.00	41.67	0.00	333.36	500.00
7100 · Conference. - Other	0.00	0.00	0.00	0.00	0.00
Total 7100 · Conference.	21,824.54	32,399.99	42,378.72	259,199.92	388,800.00
7200 · PCS					
7201 · PCS	-28.58	6,666.67	82,146.34	53,333.36	80,000.00
7200 · PCS - Other	0.00	0.00	0.00	0.00	0.00
Total 7200 · PCS	-28.58	6,666.67	82,146.34	53,333.36	80,000.00
7300 · Training.					
7309 · Administrative Academy	0.00	583.33	12,528.48	4,666.64	7,000.00
7310 · Managers Academy	0.00	666.67	0.00	5,333.36	8,000.00
Total 7300 · Training.	0.00	1,250.00	12,528.48	10,000.00	15,000.00
7400 · Pass Through.					
7405 · SNA- TX Delegation Dinner/Misc.	0.00	375.00	4,966.29	3,000.00	4,500.00
7407 · Sales Tax	0.00	16.67	0.00	133.36	200.00
Total 7400 · Pass Through.	0.00	391.67	4,966.29	3,133.36	4,700.00
7500 · Publications					
7501 · TASNews	0.00	0.00	4,500.00	0.00	0.00
7502 · Graphic Designer	0.00	2,083.33	4,500.00	16,666.64	25,000.00
Total 7500 · Publications	0.00	2,083.33	9,000.00	16,666.64	25,000.00
7600 · Board of Directors.					
7601 · Executive Committee	2,939.50	3,000.00	27,025.10	24,000.00	36,000.00
7602 · Public Policy & Legislative	1,649.52	541.67	7,526.82	4,333.36	6,500.00
7603 · Membership	0.00	208.33	1,022.18	1,666.64	2,500.00
7604 · Organizational Affairs	0.00	125.00	729.48	1,000.00	1,500.00
7605 · Education	0.00	208.33	1,347.80	1,666.64	2,500.00
7606 · Area Representatives	0.00	1,000.00	5,173.98	8,000.00	12,000.00
7607 · BOC - Past President's Advisory	0.00	125.00	0.00	1,000.00	1,500.00
7609 · Nominating Committee	0.00	125.00	0.00	1,000.00	1,500.00
7610 · Industry Committee	0.00	166.67	3,260.93	1,333.36	2,000.00
7612 · Board of Dir. Meeting	0.00	416.67	6,149.17	3,333.36	5,000.00
7613 · Parliamentarian	0.00	125.00	0.00	1,000.00	1,500.00
7614 · Other Authorized meetings	63.09	83.33	17,947.44	666.64	1,000.00
7619 · Leadership Camp	0.00	416.67	0.00	3,333.36	5,000.00
Total 7600 · Board of Directors.	4,652.11	6,541.67	70,182.90	52,333.36	78,500.00

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7700 · Headquarters.					
7701 · Rent	3,969.00	3,916.67	35,500.51	31,333.36	47,000.00
7702 · Staff Travel & Meetings	57.37	833.33	6,268.81	6,666.64	10,000.00
7702A · Staff Training	0.00	416.67	2,139.00	3,333.36	5,000.00
7703 · Office Supplies	685.28	416.67	1,951.84	3,333.36	5,000.00
7704 · Misc. Expense	1,826.98	416.67	3,895.94	3,333.36	5,000.00
7705 · Printing	851.93	889.08	2,478.94	7,112.64	10,669.00
7706 · Telephone	267.44	500.00	2,358.03	4,000.00	6,000.00
7707 · Postage	1,575.06	916.67	7,794.61	7,333.36	11,000.00
7708 · Banking Fees	0.00	16.67	53.95	133.36	200.00
7709 · S/C Merchant Account	1,951.09	833.33	8,778.79	6,666.64	10,000.00
7710 · PC & Server Maintenance	1,449.29	1,500.00	12,727.79	12,000.00	18,000.00
7711 · Professional - Dues	0.00	183.33	1,297.50	1,466.64	2,200.00
7712 · Capital Outlay	1,261.92	250.00	1,261.92	2,000.00	3,000.00
7713 · Copier Maintenance Agreement	897.61	1,166.67	7,444.41	9,333.36	14,000.00
7715 · Property Tax	0.00	54.17	772.65	433.36	650.00
7716 · Insurance (G/L,Event,W/C)	0.00	541.67	4,984.00	4,333.36	6,500.00
7718 · Marketing	443.60	416.67	4,014.84	3,333.36	5,000.00
7719 · Classified Ads	0.00	0.00	0.00	0.00	0.00
7720 · Ballot Systems	4,707.98	291.67	4,707.98	2,333.36	3,500.00
7722 · Temp Fees	0.00	0.00	0.00	0.00	0.00
7723 · Database Maintenance	0.00	0.00	0.00	0.00	0.00
7725 · Depreciation Expense	0.00	0.00	0.00	0.00	0.00
7727 · Previous Years Transactions	0.00	0.00	0.00	0.00	0.00
7730 · Membership	0.00	0.00	0.00	0.00	0.00
7700 · Headquarters. - Other	0.00	0.00	265.27	0.00	0.00
Total 7700 · Headquarters.	19,944.55	13,559.94	108,696.78	108,479.52	162,719.00
7800 · Staff					
7801 · Gross Wages					
7809 · Contract /WC Chargeback/Intuit	3,895.75	0.00	38,164.52	0.00	0.00
7801 · Gross Wages - Other	14,688.26	25,166.67	120,093.43	201,333.36	302,000.00
Total 7801 · Gross Wages	18,584.01	25,166.67	158,257.95	201,333.36	302,000.00
7802 · Company Medicare	198.75	364.92	1,700.87	2,919.36	4,379.00
7803 · Company FICA	849.78	1,560.33	7,272.62	12,482.64	18,724.00
7804 · FUTA (Federal Unemployment)	12.81	28.00	126.00	224.00	336.00
7805 · SUI (State Unemployment Tax)	11.16	47.25	80.13	378.00	567.00
7807 · Retirement Benefits	1,468.81	2,500.00	11,107.55	20,000.00	30,000.00
7808 · Employee Medical Insurance	495.64	3,062.50	15,241.68	24,500.00	36,750.00
7800 · Staff - Other	0.00	0.00	0.00	0.00	0.00
Total 7800 · Staff	21,620.96	32,729.67	193,786.80	261,837.36	392,756.00

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7900 · Outside Services.					
7902 · Website Design & Hosting	556.99	1,333.33	6,341.28	10,666.64	16,000.00
7903 · Accounting	0.00	1,166.67	13,250.00	9,333.36	14,000.00
7904 · Legal Fees	0.00	208.33	2,291.50	1,666.64	2,500.00
Total 7900 · Outside Services.	556.99	2,708.33	21,882.78	21,666.64	32,500.00
8000 · Scholarships / Education	0.00	416.67	0.00	3,333.36	5,000.00
Total Expense	68,570.57	98,747.94	545,569.09	789,983.52	1,184,975.00
Net Ordinary Income	166,438.43	-0.01	381,430.24	-0.08	0.00
Other Income/Expense					
Other Income					
1915 · Unrealized/Realized Gain (Loss)	0.00	0.00	-12,323.07	0.00	0.00
Total Other Income	0.00	0.00	-12,323.07	0.00	0.00
Net Other Income	0.00	0.00	-12,323.07	0.00	0.00
Net Income	166,438.43	-0.01	369,107.17	-0.08	0.00