

TASN
Profit & Loss Budget Performance
July 2022

	Jul 22	Budget	Sep '21 - Jul 22	YTD Budget	Annual Budget
Ordinary Income/Expense					
Income					
4000 · Scholarship / Education	0.00	989.58	0.00	10,885.38	11,875.00
4050 · Grants and Contracts	0.00		0.00	0.00	0.00
4100 · Conference					
4101 · Exhibits	151,625.00	24,552.08	604,200.00	270,072.88	294,625.00
4101A · Kitchen Space Rental / ICE	0.00	0.00	3,100.00	0.00	0.00
4102 · \$275 Ind. Event	0.00	6,385.42	0.00	70,239.62	76,625.00
4103 · Registration					
A · Early Bird	1,630.00	23,625.00	242,100.00	259,875.00	283,500.00
B · Regular	0.00	1,333.33	24,000.00	14,666.63	16,000.00
Total 4103 · Registration	1,630.00	24,958.33	266,100.00	274,541.63	299,500.00
4105 · Non-Member Packet	0.00	833.33	0.00	9,166.63	10,000.00
4107 · One Day Reg.	0.00		0.00	0.00	0.00
4108 · Retired Registration	0.00	33.33	500.00	366.63	400.00
4110 · Onsite	0.00	416.67	4,500.00	4,583.37	5,000.00
4115 · Meals / Evening Event	0.00		2,100.00	0.00	0.00
4126 · Seminars					
4126-Z · Nutrition 101	0.00		0.00		
4126-Y · Reimbursable Meals	0.00		1,140.00		
4126 N · Train the Trainer (I,II,III)	0.00	0.00	0.00	0.00	0.00
4126 O · Sanitation	0.00	0.00	0.00	0.00	0.00
4126 P · Safety	0.00	0.00	0.00	0.00	0.00
4126 W · Grant Writing	0.00	0.00	0.00	0.00	0.00
4126 · Seminars - Other	0.00	416.67	0.00	4,583.37	5,000.00
Total 4126 · Seminars	0.00	416.67	1,140.00	4,583.37	5,000.00
4131 · Misc. Conference	25.00		25.00	0.00	0.00
4132 · Chapter Tables	0.00	16.67	0.00	183.37	200.00
4134 · Annual Sponsors	0.00	2,916.67	46,449.00	32,083.37	35,000.00
Total 4100 · Conference	153,280.00	60,529.17	928,114.00	665,820.87	726,350.00
4200 · PCS.					
4201 · PCS Sponsorship	0.00	2,500.00	16,800.00	27,500.00	30,000.00
4202 · PCS Registration	0.00	6,562.50	68,050.00	72,187.50	78,750.00
Total 4200 · PCS.	0.00	9,062.50	84,850.00	99,687.50	108,750.00
4300 · Training					
4302 · TASN Certification	1,140.00	2,500.00	15,130.00	27,500.00	30,000.00
4303 · Cont. Education Workshops	0.00	0.00	0.00	0.00	0.00
4309 · Administrative Academy	0.00	916.67	8,800.00	10,083.37	11,000.00
4310 · Managers Academy	0.00	1,316.67	5,530.00	14,483.37	15,800.00
Total 4300 · Training	1,140.00	4,733.34	29,460.00	52,066.74	56,800.00

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4400 · Pass Through					
4407 · Sales Tax	0.00	16.67	0.00	183.37	200.00
Total 4400 · Pass Through	0.00	16.67	0.00	183.37	200.00
4450 · TASNews /Advertising	0.00	2,916.67	8,400.00	32,083.37	35,000.00
4500 · Membership Dues					
4501 · State Dues (Membership Dues)	7,696.00	13,750.00	172,787.33	151,250.00	165,000.00
4502 · Industry Dues (Membership Dues)	2,450.00	3,083.33	47,812.50	33,916.63	37,000.00
Total 4500 · Membership Dues	10,146.00	16,833.33	220,599.83	185,166.63	202,000.00
4600 · Board of Directors					
4619 · TASN Leadership Camp	0.00	625.00	0.00	6,875.00	7,500.00
Total 4600 · Board of Directors	0.00	625.00	0.00	6,875.00	7,500.00
4700 · Headquarters					
4704 · Misc. Income	-562.00	125.00	628.14	1,375.00	1,500.00
4708 · Invest. Interest and Dividends	0.00	2,500.00	-20,316.64	27,500.00	30,000.00
4717 · Emporium					
4717 · Emporium - Other	0.00		0.00	0.00	0.00
Total 4717 · Emporium	0.00		0.00	0.00	0.00
4721 · SNA LAC Sponsors/ Guests	0.00	416.67	3,950.00	4,583.37	5,000.00
4723 · Directors List/ Labels	0.00	0.00	0.00	0.00	0.00
Total 4700 · Headquarters	-562.00	3,041.67	-15,738.50	33,458.37	36,500.00
Total Income	164,004.00	98,747.93	1,255,685.33	1,086,227.23	1,184,975.00
Gross Profit	164,004.00	98,747.93	1,255,685.33	1,086,227.23	1,184,975.00
Expense					
66900 · Reconciliation Discrepancies	0.00		0.00	0.00	0.00
7100 · Conference.					
7101 · Exhibits	3,568.78	3,900.00	17,774.77	42,900.00	46,800.00
7102 · Registration	2,032.50	2,500.00	29,083.71	27,500.00	30,000.00
7111 · Facilities	1,498.00	3,333.33	38,351.13	36,666.63	40,000.00
7112 · Awards / Trophies/ Ribbons	0.00	208.33	2,659.32	2,291.63	2,500.00
7113 · Awards Ceremony	0.00	375.00	0.00	4,125.00	4,500.00
7115 · Banquet	0.00	6,250.00	85,023.99	68,750.00	75,000.00
7116 · Industry Event	0.00	7,500.00	82,760.00	82,500.00	90,000.00
7120 · Special Meals / Events	30.20	333.33	1,120.12	3,666.63	4,000.00
7121 · Conference Planning	-263.33	125.00	2,394.61	1,375.00	1,500.00
7123 · Staff Travel / Photographer	0.00	375.00	4,638.59	4,125.00	4,500.00
7124 · General Sesssions	14,461.76	3,333.33	43,635.10	36,666.63	40,000.00
7125 · Learning Sessions	15,307.57	2,083.33	35,693.13	22,916.63	25,000.00
7130 · Annual Meeting	132.07	458.33	134.85	5,041.63	5,500.00

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7131 · Misc. Conference	64.00	541.67	2,801.06	5,958.37	6,500.00
7132 · Conf. Temps	5,992.50	416.67	6,112.50	4,583.37	5,000.00
7136 · T-Shirt Cost	0.00	625.00	10,486.74	6,875.00	7,500.00
7138 · Chapter Tables	24.19	41.67	24.19	458.37	500.00
7100 · Conference. - Other	0.00	0.00	0.00	0.00	0.00
Total 7100 · Conference.	42,848.24	32,399.99	362,693.81	356,399.89	388,800.00
7200 · PCS					
7201 · PCS	0.00	6,666.67	82,146.34	73,333.37	80,000.00
7200 · PCS - Other	0.00	0.00	0.00	0.00	0.00
Total 7200 · PCS	0.00	6,666.67	82,146.34	73,333.37	80,000.00
7300 · Training.					
7309 · Administrative Academy	0.00	583.33	12,528.48	6,416.63	7,000.00
7310 · Managers Academy	3,702.00	666.67	3,702.00	7,333.37	8,000.00
Total 7300 · Training.	3,702.00	1,250.00	16,230.48	13,750.00	15,000.00
7400 · Pass Through.					
7405 · SNA- TX Delegation Dinner/Misc.	1,500.00	375.00	6,466.29	4,125.00	4,500.00
7407 · Sales Tax	6.85	16.67	6.85	183.37	200.00
Total 7400 · Pass Through.	1,506.85	391.67	6,473.14	4,308.37	4,700.00
7500 · Publications					
7501 · TASNews	0.00	0.00	0.00	0.00	0.00
7502 · Graphic Designer	2,500.00	2,083.33	16,000.00	22,916.63	25,000.00
Total 7500 · Publications	2,500.00	2,083.33	16,000.00	22,916.63	25,000.00
7600 · Board of Directors.					
7601 · Executive Committee	9,935.34	3,000.00	43,117.00	33,000.00	36,000.00
7602 · Public Policy & Legislative	411.38	541.67	8,876.32	5,958.37	6,500.00
7603 · Membership	0.00	208.33	1,960.30	2,291.63	2,500.00
7604 · Organizational Affairs	0.00	125.00	1,667.60	1,375.00	1,500.00
7605 · Education	264.42	208.33	5,270.10	2,291.63	2,500.00
7606 · Area Representatives	1,255.97	1,000.00	9,550.11	11,000.00	12,000.00
7607 · BOC - Past President's Advisory	0.00	125.00	0.00	1,375.00	1,500.00
7609 · Nominating Committee	0.00	125.00	0.00	1,375.00	1,500.00
7610 · Industry Committee	0.00	166.67	4,199.05	1,833.37	2,000.00
7612 · Board of Dir. Meeting	0.00	416.67	8,649.17	4,583.37	5,000.00
7613 · Parlimentarian	515.00	125.00	515.00	1,375.00	1,500.00
7614 · Other Authorized meetings	0.00	83.33	13,846.12	916.63	1,000.00
7619 · Leadership Camp	0.00	416.67	0.00	4,583.37	5,000.00
Total 7600 · Board of Directors.	12,382.11	6,541.67	97,650.77	71,958.37	78,500.00

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7700 · Headquarters.					
7701 · Rent	4,058.47	3,916.67	47,711.28	43,083.37	47,000.00
7702 · Staff Travel & Meetings	118.73	833.33	9,733.84	9,166.63	10,000.00
7702A · Staff Training	0.00	416.67	1,389.00	4,583.37	5,000.00
7703 · Office Supplies	771.06	416.67	3,275.70	4,583.37	5,000.00
7704 · Misc. Expense	192.92	416.67	3,511.37	4,583.37	5,000.00
7705 · Printing	1,976.65	889.08	5,473.14	9,779.88	10,669.00
7706 · Telephone	317.44	500.00	3,160.35	5,500.00	6,000.00
7707 · Postage	1,397.62	916.67	11,378.17	10,083.37	11,000.00
7708 · Banking Fees	-24.00	16.67	103.89	183.37	200.00
7709 · S/C Merchant Account	1,161.56	833.33	14,881.79	9,166.63	10,000.00
7710 · PC & Server Maintenance	1,621.00	1,500.00	17,090.01	16,500.00	18,000.00
7711 · Professional - Dues	85.49	183.33	1,382.99	2,016.63	2,200.00
7712 · Capital Outlay	0.00	250.00	1,261.92	2,750.00	3,000.00
7713 · Copier Maintenance Agreement	1,860.18	1,166.67	10,634.87	12,833.37	14,000.00
7715 · Property Tax	-638.59	54.17	134.06	595.87	650.00
7716 · Insurance (G/L,Event,W/C)	0.00	541.67	5,290.00	5,958.37	6,500.00
7718 · Marketing	213.10	416.67	5,115.14	4,583.37	5,000.00
7719 · Classified Ads	0.00		0.00	0.00	0.00
7720 · Ballot Systems	0.00	291.67	4,707.98	3,208.37	3,500.00
7722 · Temp Fees	0.00	0.00	0.00	0.00	0.00
7723 · Database Maintenance	1,169.10	0.00	2,338.20	0.00	0.00
7725 · Depreciation Expense	0.00	0.00	0.00	0.00	0.00
7727 · Previous Years Transactions	0.00		0.00	0.00	0.00
7730 · Membership	0.00		0.00	0.00	0.00
Total 7700 · Headquarters.	14,280.73	13,559.94	148,573.70	149,159.34	162,719.00
7800 · Staff					
7801 · Gross Wages					
7809 · Contract /WC Chargeback/Intuit	15,372.87	0.00	67,952.36	0.00	0.00
7801 · Gross Wages - Other	14,682.20	25,166.67	166,796.94	276,833.37	302,000.00
Total 7801 · Gross Wages	30,055.07	25,166.67	234,749.30	276,833.37	302,000.00
7802 · Company Medicare	196.90	364.92	2,298.77	4,014.12	4,379.00
7803 · Company FICA	841.92	1,560.33	9,829.17	17,163.63	18,724.00
7804 · FUTA (Federal Unemployment)	0.00	28.00	126.00	308.00	336.00
7805 · SUI (State Unemployment Tax)	0.00	47.25	81.79	519.75	567.00
7807 · Retirement Benefits	1,468.22	2,500.00	15,665.41	27,500.00	30,000.00
7808 · Employee Medical Insurance	4,003.09	3,062.50	22,708.08	33,687.50	36,750.00
7800 · Staff - Other	0.00	0.00	0.00	0.00	0.00
Total 7800 · Staff	36,565.20	32,729.67	285,458.52	360,026.37	392,756.00

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Accrual Basis

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7900 · Outside Services.					
7902 · Website Design & Hosting	0.00	1,333.33	8,880.73	14,666.63	16,000.00
7903 · Accounting	0.00	1,166.67	13,250.00	12,833.37	14,000.00
7904 · Legal Fees	63.00	208.33	2,354.50	2,291.63	2,500.00
Total 7900 · Outside Services.	63.00	2,708.33	24,485.23	29,791.63	32,500.00
8000 · Scholarships / Education	0.00	416.67	7,000.00	4,583.37	5,000.00
Total Expense	113,848.13	98,747.94	1,046,711.99	1,086,227.34	1,184,975.00
Net Ordinary Income	50,155.87	-0.01	208,973.34	-0.11	0.00
Other Income/Expense					
Other Income					
1915 · Unrealized/Realized Gain (Loss)	0.00	0.00	-61,668.88	0.00	0.00
Total Other Income	0.00	0.00	-61,668.88	0.00	0.00
Net Other Income	0.00	0.00	-61,668.88	0.00	0.00
Net Income	50,155.87	-0.01	147,304.46	-0.11	0.00